

# Fiscal 2016 Financial Results

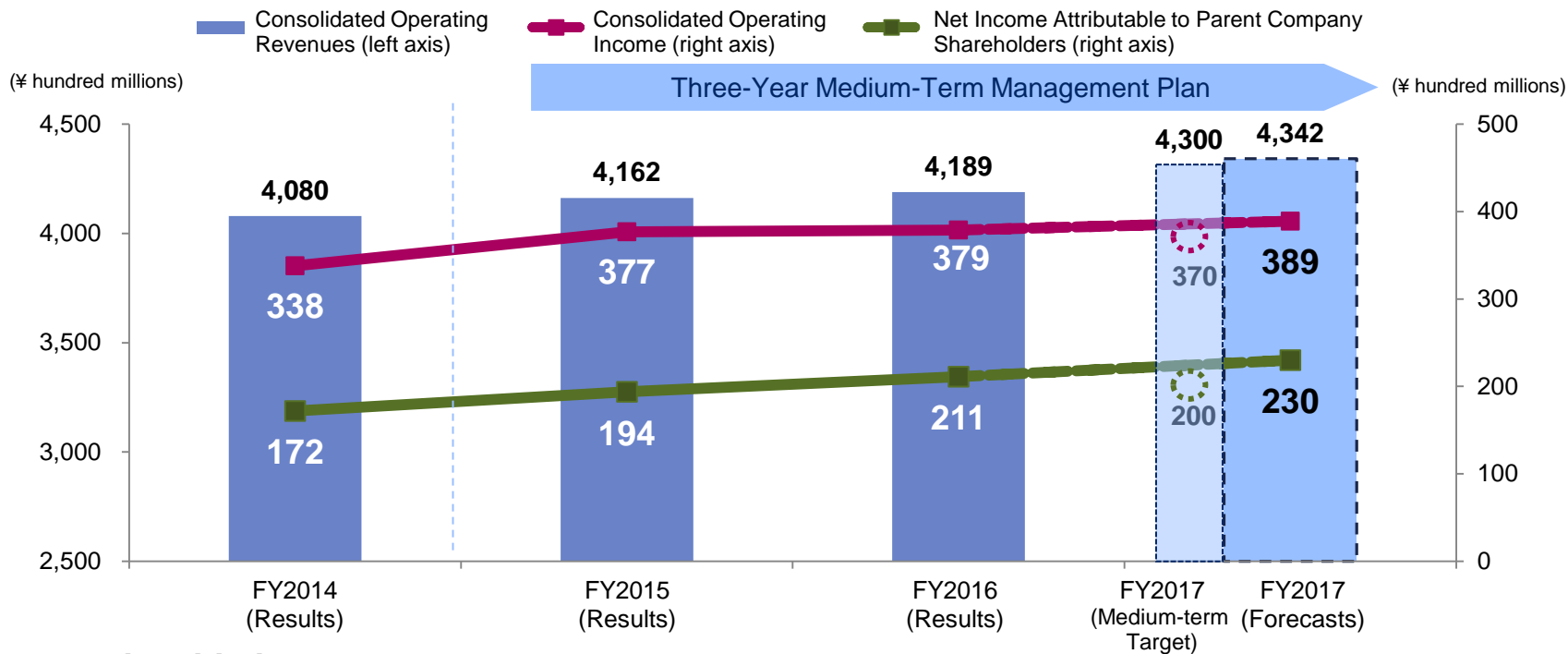
[Keio Group Progress on  
Three-Year Medium-Term Management Plan]

— May 9, 2017 —

**Keio Corporation**  
**京王電鉄株式会社**

# Progress on Three-Year Medium-Term Management Plan (FY2015-2017)

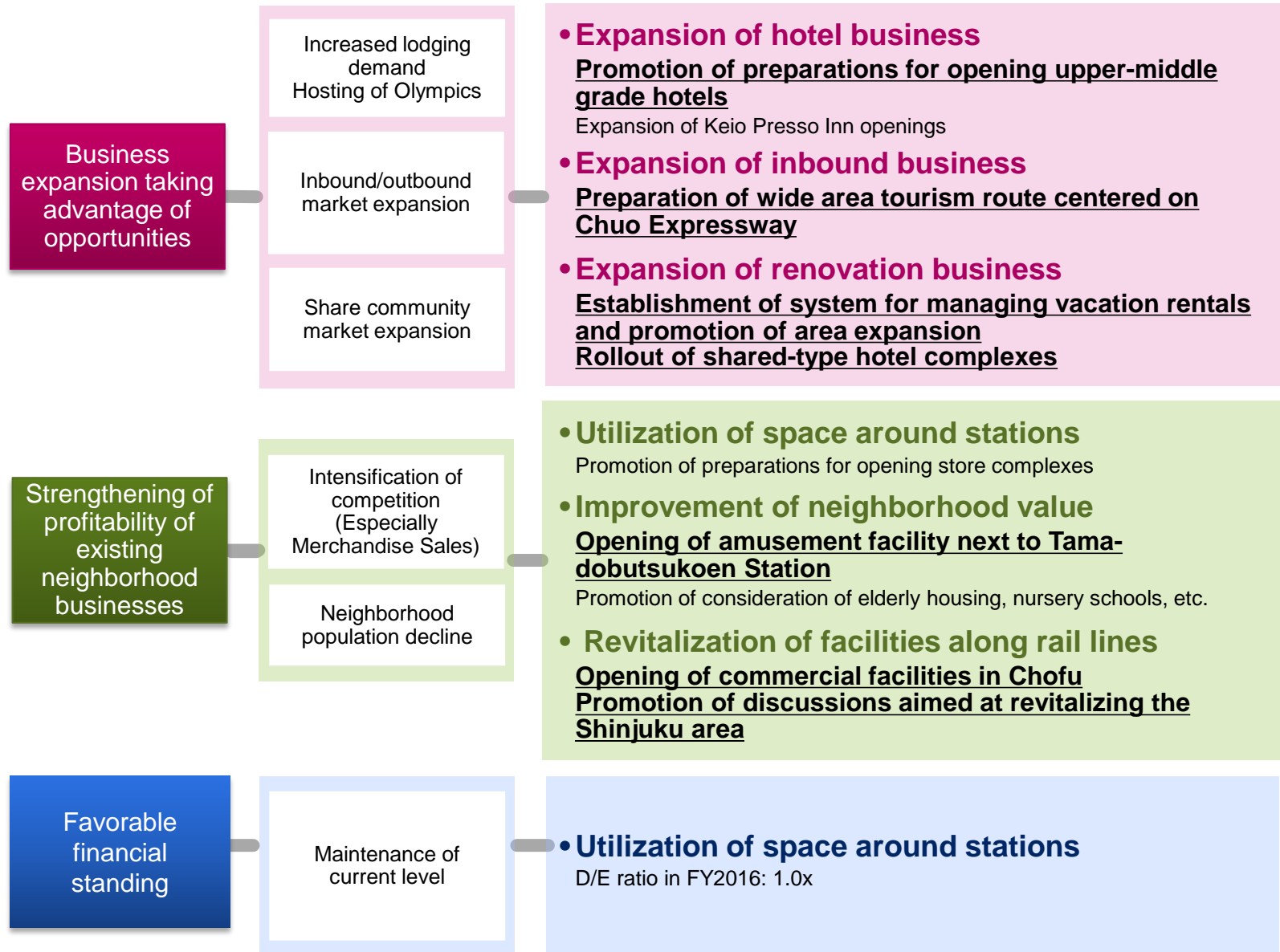
## Trend in Revenues/Income



## Main Initiatives



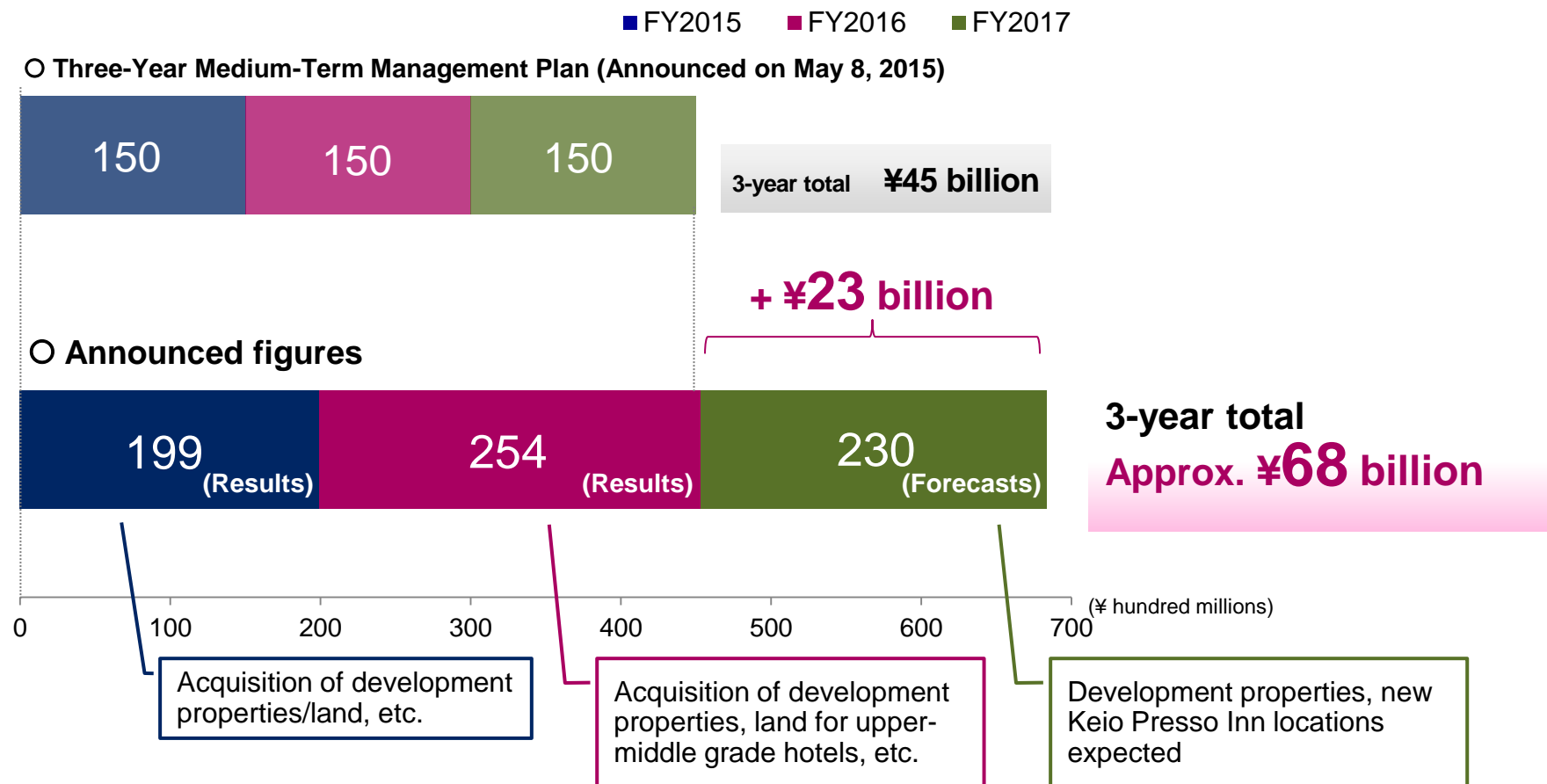
# Three-Year Medium-Term Management Plan Growth Story and Fiscal 2017 Implementation Measures



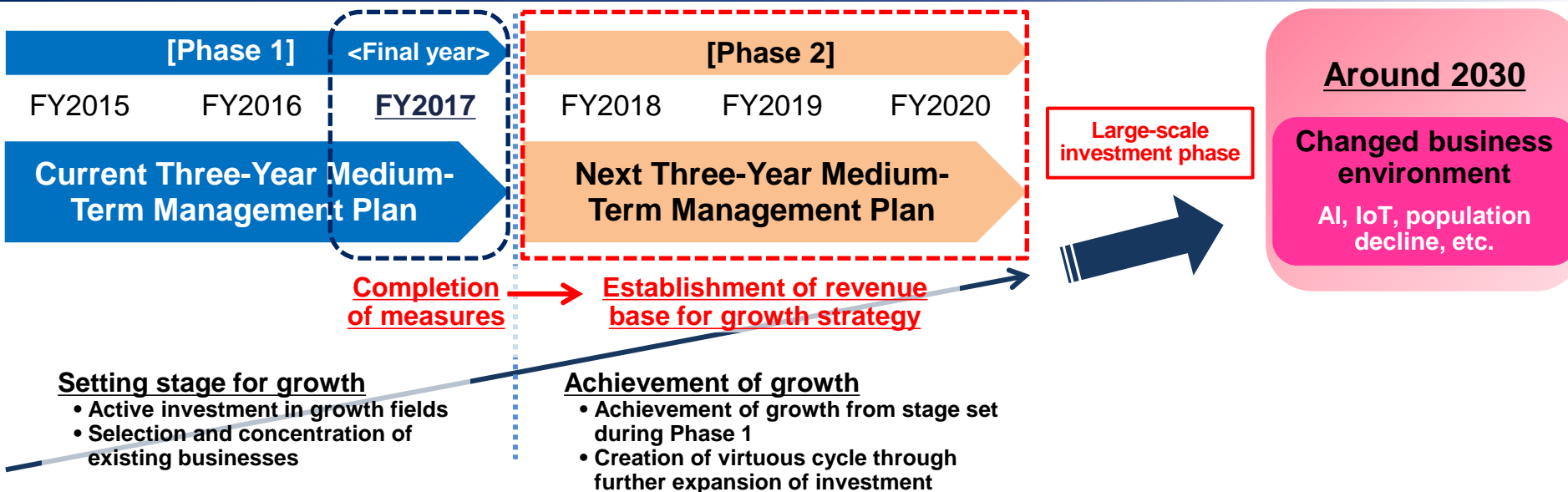
# Direction of Strategic Investing

## < Continue active investment in growth fields >

- In fiscal 2016, **¥25.4 billion** was put toward strategic investing, reaching the planned figure from the Three-Year Medium-Term Management Plan.
- In fiscal 2017, a new **¥23 billion** strategic investment ceiling has been established.
- Aggressive strategic investments will continue to be made while maintaining a solid financial standing.



# Approach Anticipating Fiscal 2017 and Beyond



« Improvement of safety/profitability of railway business »

« Maintenance/improvement of neighborhood vitality »

**Looking ahead to 2030**


Review of vision/measures

Establishment of internal business base supporting growth

Implementation of measures for development of new business model

**New business model**

In fiscal 2017, we will complete major measures and conduct discussions to put together a vision for the next Medium-Term Management Plan:  
 “Achievement of Growth (Establishment of Revenue Base).”



The earnings forecasts and outlines on future performance noted in these materials include projections based on certain forecasts/assumptions made at the time of publication. Actual performance may differ from forecast figures due to various factors.

