



Keio Corporation

FACT BOOK 2012-2Q

Last five-year Summary(Consolidated)

(連絡先)

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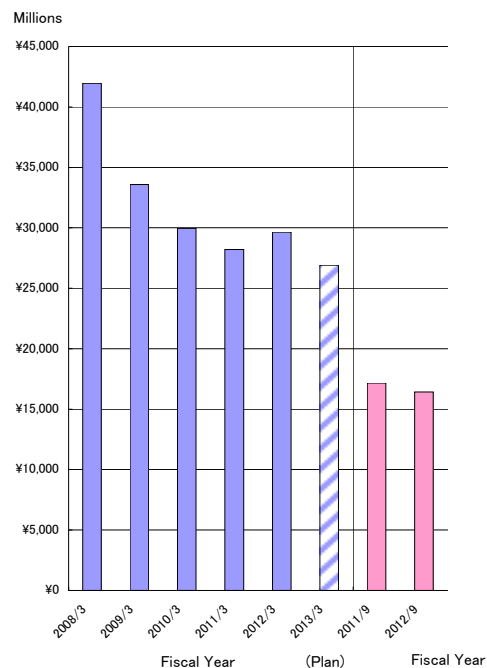
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Data highlights〔Consolidated〕

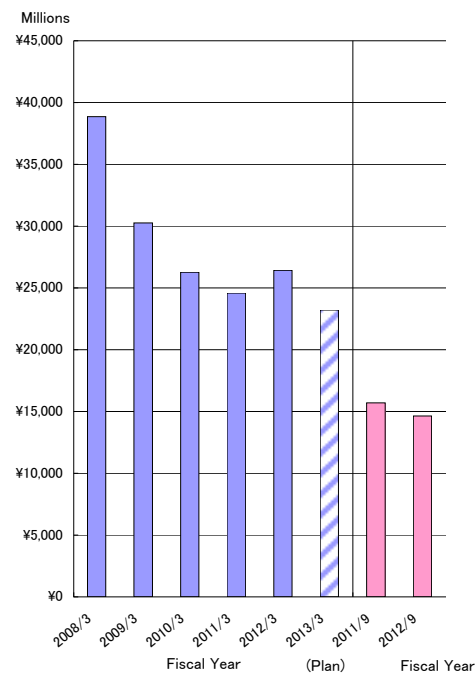
営業収益
Operating revenues



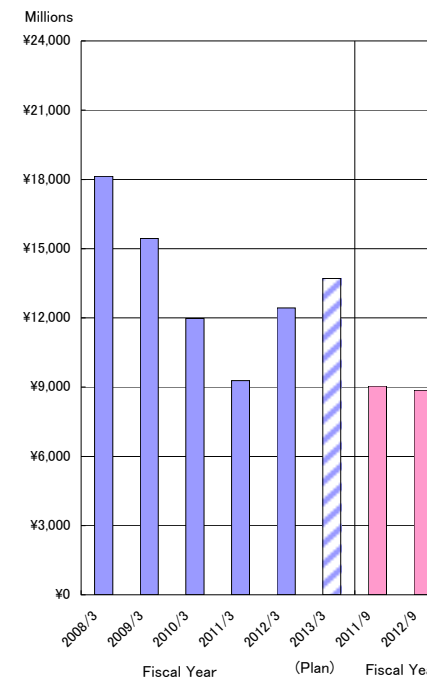
営業利益
Operating income



経常利益
Ordinary income



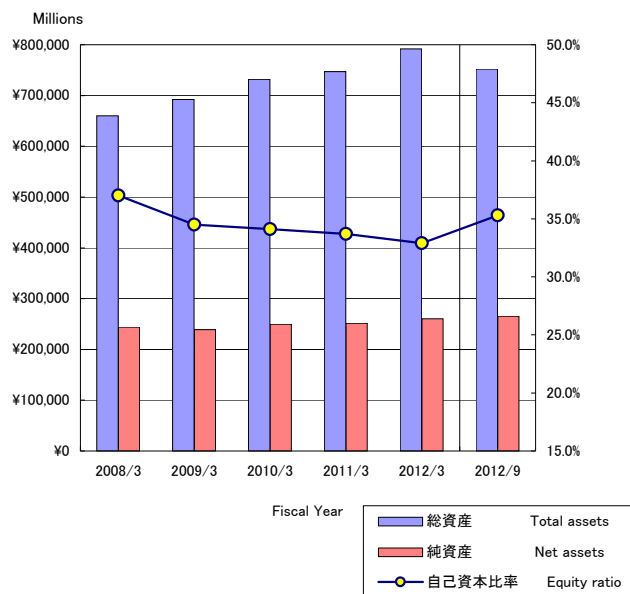
当期(四半期)純利益
Net income



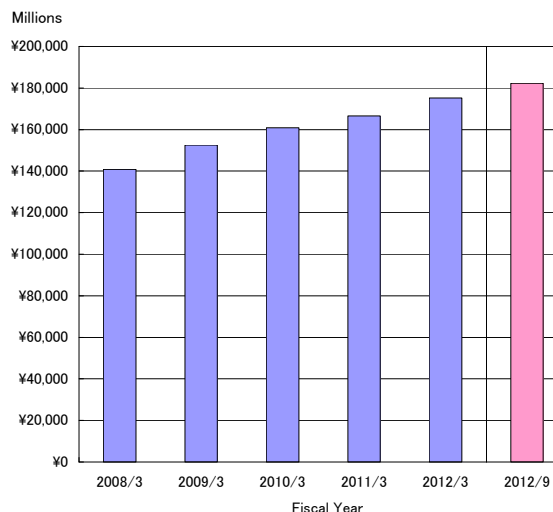
	(100万円/¥-mil.)					(10億円/¥-bil.)	(100万円/¥-mil.)	
	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3 (Plan)	2011/9	2012/9
営業収益 Operating revenues	429,190	420,150	403,247	391,172	390,472	393.1	189,091	193,936
営業利益 Operating income	41,941	33,581	29,947	28,221	29,640	26.9	17,164	16,411
経常利益 Ordinary income	38,872	30,260	26,264	24,576	26,437	23.2	15,698	14,633
当期(四半期)純利益 Net income	18,129	15,446	11,976	9,276	12,433	13.7	9,052	8,859

データ・ハイライト〔連結〕
Data highlights [Consolidated]

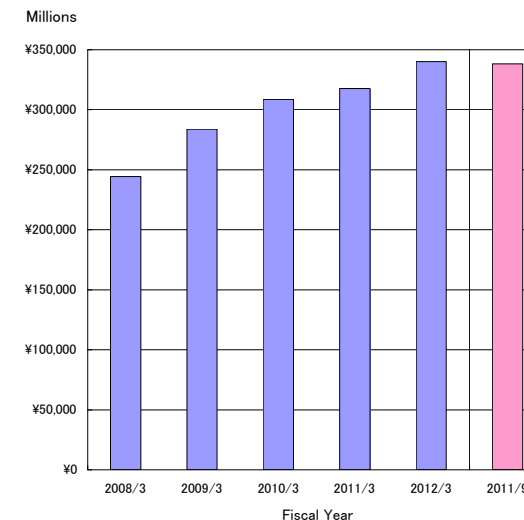
総資産と純資産
Total assets & Net assets



利益剰余金
Retained earnings



有利子負債
Interest-bearing debt



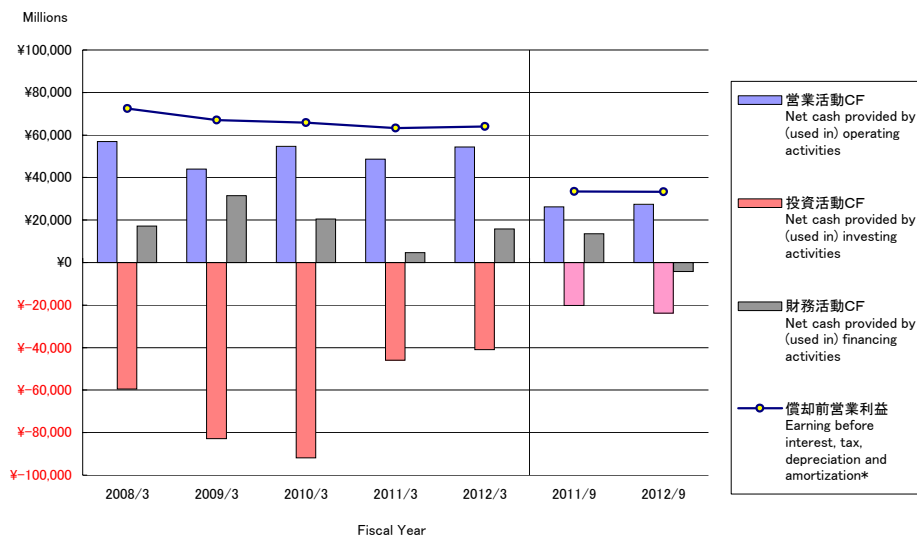
	2008/3	2009/3	2010/3	2011/3	2012/3	2012/9
総資産 Total assets	660,161	692,091	731,728	746,979	791,640	751,815
純資産 Net assets	244,185	238,873	249,521	251,405	260,549	265,617
自己資本 Shareholders' equity	244,185	238,873	249,521	251,405	260,421	265,485
自己資本比率 Equity ratio	37.0%	34.5%	34.1%	33.7%	32.9%	35.3%
利益剰余金 Retained earnings	140,812	152,572	160,882	166,492	175,259	182,287
有利子負債 Interest-bearing debt*	244,254	283,794	308,748	317,762	340,182	338,215
借入金 loans payable	156,125	175,456	180,090	188,750	190,827	188,693
社債 Bonds payable	86,512	107,092	127,672	128,251	148,831	149,121
鉄道・運輸機構未払金 Long-term accounts payable from other financial institutions	1,616	1,245	986	759	523	401

* 有利子負債 = 借入金 + 社債 + 鉄道建設・運輸施設整備支援機構未払金

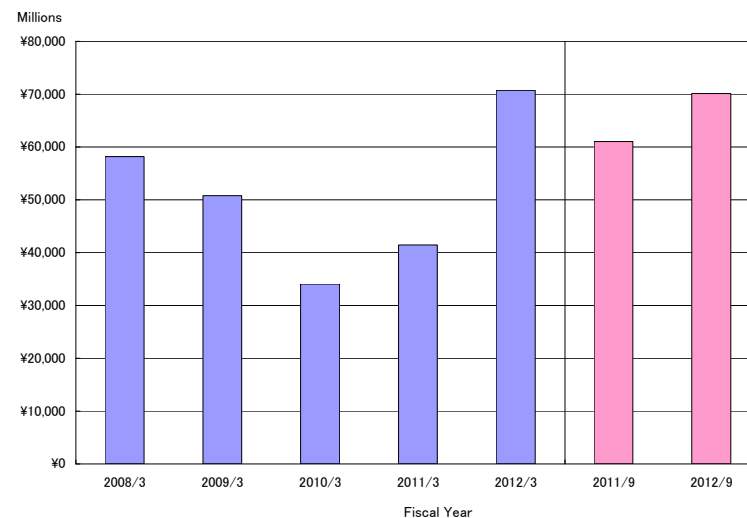
Interest-bearing debt = Borrowings + Bonds + Long-term accounts payable from other financial institutions

データ・ハイライト〔連結〕
Data highlights [Consolidated]

キャッシュ・フロー
Cash flows



現金及び現金同等物の期末残高
Cash and cash equivalents at end of period



	2008/3	2009/3	2010/3	2011/3	2012/3	2011/9	2012/9
営業活動CF Net cash provided by (used in) operating activities	56,881	43,986	54,663	48,630	54,370	26,263	27,352
投資活動CF Net cash provided by (used in) investing activities	△ 59,428	△ 82,844	△ 91,813	△ 45,940	△ 40,976	△ 20,199	△ 23,720
財務活動CF Net cash provided by (used in) financing activities	17,194	31,474	20,448	4,673	15,854	13,501	△ 4,215
償却前営業利益 Earning before interest, tax, depreciation and amortization*	72,381	67,014	65,819	63,257	64,028	33,454	33,241
現金及び現金同等物の期末残高 Cash and cash equivalents at end of period	58,167	50,784	34,090	41,461	70,715	61,028	70,135

* 償却前営業利益 = 営業利益 + 減価償却費 + のれん償却額

Earning before interest, tax, depreciation and amortization = Operating income + Depreciation and amortization + Amortization of goodwill

財務諸表〔連結〕 Financial statements [Consolidated]

連結貸借対照表 Consolidated balance sheets

	2008/3	2009/3	2010/3	2011/3	2012/3	(100万円/¥-mil.) 2012/9
資産の部 Assets						
流動資産 Current assets	118,358	110,681	92,251	95,534	132,834	130,933
現金及び預金 Cash and deposits	49,199	47,806	29,112	41,482	47,236	45,155
受取手形及び売掛金 Notes and accounts receivable-trade	31,990	30,927	31,839	27,635	32,806	26,452
短期貸付金 Short-term loans receivable	9,385	3,349	—	—	—	—
有価証券 Short-term investment securities	15	—	—	—	23,535	25,054
たな卸資産 Inventories	20,885	—	—	—	—	—
商品及び製品 Merchandise and finished goods	—	16,808	16,483	15,690	15,117	15,081
仕掛品 Work in process	—	2,974	1,928	682	3,545	7,011
原材料及び貯蔵品 Raw materials and supplies	—	1,095	1,394	1,438	1,667	1,574
繰延税金資産 Deferred tax assets	3,752	4,268	3,389	2,990	2,783	—
その他 Other	3,311	3,604	8,245	5,739	6,245	10,708
貸倒引当金 Allowance for doubtful accounts	△ 181	△ 155	△ 142	△ 124	△ 102	△ 105
固定資産 Noncurrent assets	541,803	581,410	639,477	651,445	658,806	620,881
有形固定資産 Property, plant and equipment	464,024	518,695	562,414	580,318	584,756	548,121
建物及び構築物(純額) Buildings and structures, net	236,901	243,038	249,540	246,600	266,807	296,446
機械装置及び運搬具(純額) Machinery, equipment and vehicles, net	38,187	43,856	51,228	45,569	40,137	—
土地 Land	133,369	149,992	164,888	166,729	167,797	167,905
建設仮勘定 Construction in progress	44,623	70,154	87,264	113,156	101,693	38,300
その他(純額) Other, net	10,943	11,653	9,493	8,263	8,320	45,468
無形固定資産 Intangible assets	5,457	5,486	6,336	6,781	10,297	10,401
投資その他の資産 Investments and other assets	72,320	57,227	70,725	64,344	63,752	62,358
投資有価証券 Investment securities	53,771	31,726	48,950	42,630	43,095	39,946
長期貸付金 Long-term loans receivable	568	—	—	—	—	—
繰延税金資産 Deferred tax assets	7,972	14,960	13,721	13,967	12,465	—
その他 Other	10,335	10,991	8,453	8,088	8,524	22,701
貸倒引当金 Allowance for doubtful accounts	△ 326	△ 451	△ 400	△ 341	△ 333	△ 289
資産合計 Total Assets	660,161	692,091	731,728	746,979	791,640	751,815
《参考》 Reference	2008/3	2009/3	2010/3	2011/3	2012/3	2012/9
有形固定資産の増減内訳 Increase(decrease) in property, plant and equipment						
取得 Acquired	70,667	90,596	82,542	55,275	40,721	10,686
償却 Depreciation	△ 29,807	△ 31,733	△ 34,219	△ 33,571	△ 32,593	△ 15,726
除却 Retirement	△ 2,446	△ 2,175	△ 1,887	△ 1,714	△ 989	△ 1,255
その他 Other	△ 4,870	△ 2,016	△ 2,717	△ 2,085	△ 2,701	△ 30,337
計 Total	33,542	54,670	43,719	17,903	4,437	△ 36,634
投資有価証券の評価差額の増減 Increase(decrease) in valuation difference on investment securities						
投資有価証券の評価差額の増減 Increase(decrease) in valuation difference on investment securities	△ 28,331	△ 22,603	4,131	△ 6,236	△ 6	△ 3,018

財務諸表〔連結〕 Financial statements [Consolidated]

連結貸借対照表 Consolidated balance sheets

	2008/3	2009/3	2010/3	2011/3	2012/3	(100万円/¥-mil.) 2012/9
負債の部 Liabilities						
流動負債 Current liabilities	179,443	167,850	171,976	177,948	211,561	201,091
支払手形及び買掛金 Notes and accounts payable-trade	20,517	20,287	17,361	16,011	16,850	12,874
短期借入金 Short-term loans payable	52,097	51,965	49,588	51,807	52,655	54,915
1年内償還予定の社債 Current portion of bonds	10,000	—	—	—	20,000	49,808
未払法人税等 Income taxes payable	11,110	3,246	5,041	4,864	6,116	6,068
前受金 Advances received	21,818	28,621	35,060	43,606	50,528	—
繰延税金負債 Deferred tax liabilities	—	72	74	—	—	—
賞与引当金 Provision for bonuses	2,423	2,352	2,090	2,189	2,018	—
役員賞与引当金 Provision for directors' bonuses	95	95	90	—	—	—
その他の引当金 Other provision	1,515	1,453	1,749	1,863	2,013	—
引当金 Provision	—	—	—	—	—	7,511
その他 Other	59,866	59,754	60,920	57,606	61,376	69,913
固定負債 Noncurrent liabilities	236,532	285,368	310,231	317,625	319,529	285,105
社債 Bonds payable	76,512	107,092	127,672	128,251	128,831	99,313
長期借入金 Long-term loans payable	104,027	123,491	130,501	136,943	138,171	133,777
長期未払金 Long-term accounts payable-other	1,647	—	—	—	—	—
繰延税金負債 Deferred tax liabilities	384	—	17	49	43	—
退職給付引当金 Provision for retirement benefits	24,843	24,814	23,963	22,557	21,544	21,441
その他 Other	29,116	29,970	28,076	29,823	30,938	30,572
負債合計 Total liabilities	415,976	453,218	482,207	495,574	531,090	486,197
純資産の部 Net assets						
株主資本 Shareholders' equity	226,482	234,582	242,772	248,360	257,120	264,131
資本金 Capital stock	59,023	59,023	59,023	59,023	59,023	59,023
資本剰余金 Capital surplus	42,025	42,010	42,010	42,009	42,008	42,008
利益剰余金 Retained earnings	140,812	152,572	160,882	166,492	175,259	182,287
自己株式 Treasury stock	△ 15,380	△ 19,024	△ 19,143	△ 19,165	△ 19,172	△ 19,188
その他の包括利益累計額 Accumulated other comprehensive income	17,703	4,290	6,748	3,044	3,301	1,354
その他有価証券評価差額金 Valuation difference on available-for-sale securities	17,703	4,290	6,748	3,044	3,301	1,354
為替換算調整勘定 Foreign currency translation adjustment	—	—	—	—	0	△ 0
少数株主持分 Minority interests	—	—	—	—	127	132
純資産合計 Total net assets	244,185	238,873	249,521	251,405	260,549	265,617
負債純資産合計 Total liabilities and net assets	660,161	692,091	731,728	746,979	791,640	751,815

財務諸表〔連結〕 Financial statements [Consolidated]

連結損益計算書 Consolidated statements of income

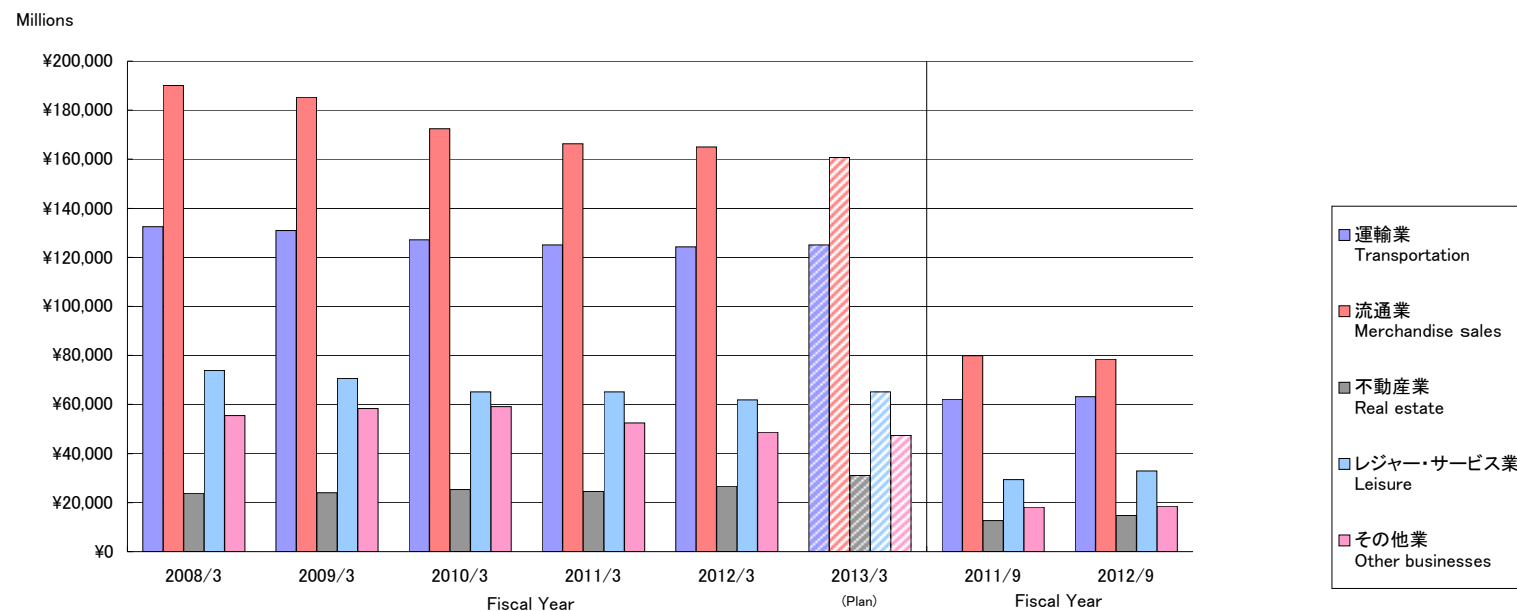
	2008/3	2009/3	2010/3	2011/3	2012/3	(100万円/¥-mil.)	
						2011/9	2012/9
営業損益 Operating income and expenses							
営業収益 Operating revenues	429,190	420,150	403,247	391,172	390,472	189,091	193,936
営業費 Operating expenses	387,248	386,569	373,299	362,950	360,832	171,926	177,524
運輸業等営業費及び売上原価 Operating expenses and cost of sales of transportation	339,426	338,688	326,042	317,143	314,632	149,791	154,836
販売費及び一般管理費 Selling, general and administrative expenses	47,822	47,880	47,257	45,807	46,200	22,135	22,687
営業利益 Operating income	41,941	33,581	29,947	28,221	29,640	17,164	16,411
営業外損益 Non operating income and expenses							
営業外収益 Non-operating income	2,464	2,557	2,118	2,501	2,934	1,576	1,234
受取利息及び受取配当金 Interest income and dividends income	1,128	1,015	642	910	925	533	523
受取保険金 Insurance Income	—	—	—	—	343	317	—
匿名組合投資利益 Gain on investments in silent partnership	—	—	329	579	463	245	231
持分法による投資利益 Equity in earnings of affiliates	95	121	84	49	139	48	49
雑収入 Miscellaneous income	1,240	1,419	1,061	962	1,062	431	429
営業外費用 Non-operating expenses	5,533	5,878	5,801	6,146	6,136	3,042	3,013
支払利息 Interest expenses	4,896	5,116	5,374	5,521	5,613	2,795	2,833
雑支出 Miscellaneous expenses	636	761	426	625	523	246	179
経常利益 Ordinary income	38,872	30,260	26,264	24,576	26,437	15,698	14,633
特別損益 Extraordinary income and loss							
特別利益 Extraordinary income	4,943	1,347	996	2,961	2,158	529	29,704
工事負担金等受入額 Contribution for construction	1,208	880	446	1,071	1,015	254	29,559
受取補償金 Compensation Income	—	—	—	—	229	229	—
固定資産売却益 Gain on sales of noncurrent assets	453	225	60	514	134	29	—
SFカード未使用分受入額 Gain on unused amounts of stored fare cards	—	—	129	684	715	—	—
償却債権取立益 Gain on bad debts recovered	—	—	193	—	—	—	—
特定都市鉄道整備準備金取崩額 Reversal of special reserve for expansion of railway transport capacity	2,346	—	—	—	—	—	—
投資有価証券売却益 Gain on sales of investment securities	371	—	—	—	—	—	—
年金資産返還時数理差異償却額 Gain on actuarial assumptions in retirement benefits	367	—	—	—	—	—	—
その他 Other	196	241	166	692	63	15	145
特別損失 Extraordinary loss	12,576	4,353	5,328	6,669	4,248	370	29,992
固定資産圧縮損 Loss on reduction of noncurrent assets	1,629	920	450	1,073	1,102	254	29,559
固定資産除却損 Loss on retirement of noncurrent assets	1,245	1,172	2,139	3,246	756	88	278
退店補償金 Compensation for tenants closing	3,113	782	1,005	348	31	20	—
減損損失 Impairment loss	4,226	656	362	1,359	2,241	—	—
固定資産売却損 Loss on sales of noncurrent assets	58	65	139	21	—	—	—
投資有価証券評価損 Loss on valuation of investments in securities	1,068	—	—	—	—	—	—
商品券等回収損失引当金繰入額 Provision of reserve for loss from redemption of gift vouchers for prior periods	355	—	—	—	—	—	—
その他 Other	880	756	1,230	619	116	6	154
税金等調整前当期(四半期)純利益 Income before income taxes and minority interests	31,239	27,254	21,932	20,869	24,347	15,857	14,345
法人税等 Income taxes	—	—	—	—	—	6,804	5,480
法人税、住民税及び事業税 Income taxes-current	16,814	10,431	9,492	8,949	9,968	—	—
法人税等調整額 Income taxes-deferred	△ 3,704	1,376	463	2,642	1,947	—	—
少数株主損益調整前当期(四半期)純利益 Income before minority interests	—	—	—	9,276	12,431	9,052	8,864
少数株主利益(損失) Minority interests in income (loss)	—	—	—	—	△ 1	—	4
当期(四半期)純利益 Net income	18,129	15,446	11,976	9,276	12,433	9,052	8,859

財務諸表〔連結〕
Financial statements [Consolidated]
連結キャッシュ・フロー計算書 Consolidated statements of cash flows

	2008/3	2009/3	2010/3	2011/3	2012/3	(100万円/¥-mil.)	
						2011/9	2012/9
税金等調整前当期(四半期)純利益 Income before income taxes and minority interests	31,239	27,254	21,932	20,869	24,347	15,857	14,345
減価償却費 Depreciation and amortization	31,084	33,432	35,871	35,036	34,287	16,290	16,627
減損損失 Impairment loss	4,226	656	362	1,359	2,241	—	—
のれん償却額 Amortization of goodwill	—	—	—	—	101	—	202
退職給付引当金の増減額(△は減少) Increase (decrease) in provision for retirement benefits	55	△ 29	△ 851	△ 1,405	△ 1,012	—	—
前払年金費用の増減額(△は増加) Decrease (increase) in prepaid pension costs	2,146	△ 611	2,371	201	△ 515	—	—
特定都市鉄道整備準備金の増減額(△は減少) Increase (decrease) in special reserve for expansion of railway transport capacity	△ 2,346	—	—	—	—	—	—
たな卸資産評価損 Loss on valuation of inventories	—	42	1	—	—	—	—
販売用土地評価損 Loss on valuation of land for sale	16	1	12	98	37	—	—
投資有価証券評価損益(△は益) Loss (gain) on valuation of investment securities	1,068	163	33	7	—	—	—
固定資産除却損 Loss on retirement of noncurrent assets	2,482	2,262	2,052	1,735	1,116	—	—
固定資産圧縮損 Loss on reduction of noncurrent assets	1,629	920	450	1,073	1,102	—	—
受取利息及び受取配当金 Interest and dividends income	△ 1,128	△ 1,015	△ 642	△ 910	△ 925	—	—
支払利息 Interest expenses	4,896	5,116	5,374	5,521	5,613	—	—
投資有価証券売却損益(△は益) Loss (gain) on sales of investment securities	△ 371	—	△ 72	—	—	—	—
工事負担金等受入額 Proceeds from contribution for construction	△ 1,208	△ 880	△ 446	△ 1,071	△ 1,015	—	—
退店補償金 Compensation for tenants closing	3,113	782	1,005	348	31	—	—
営業債権の増減額(△は増加) Decrease (increase) in operating receivables	2,238	356	△ 1,646	4,127	△ 3,898	—	—
たな卸資産の増減額(△は増加) Decrease (increase) in inventories	888	△ 138	2,583	1,899	1,034	—	—
営業債務の増減額(△は減少) Increase (decrease) in operating debt	△ 4,422	△ 559	54	△ 1,633	1,753	—	—
その他 Other, net	46	△ 1,418	△ 162	△ 4,393	2,770	—	—
小計 Subtotal	75,653	66,334	68,284	62,863	67,071	—	—
利息及び配当金の受取額 Interest and dividends income received	1,133	1,020	645	914	927	—	—
利息の支払額 Interest expenses paid	△ 4,226	△ 4,495	△ 4,740	△ 4,919	△ 5,000	—	—
退店補償金の支払額 Compensation paid for tenants closing	△ 2,000	△ 603	△ 1,630	△ 1,120	△ 62	—	—
法人税等の支払額 Income taxes paid	△ 13,679	△ 18,269	△ 7,895	△ 9,108	△ 8,564	△ 4,236	△ 5,549
その他 Other, net	—	—	—	—	—	△ 1,647	1,727
営業活動によるキャッシュ・フロー Net cash provided by (used in) operating activities	56,881	43,986	54,663	48,630	54,370	26,263	27,352
有形固定資産の取得による支出 Purchase of property, plant and equipment	△ 67,274	△ 88,669	△ 85,173	△ 53,365	△ 40,570	△ 23,242	△ 27,027
工事負担金等受入による収入 Proceeds from contribution received for construction	7,119	7,122	8,466	7,767	5,819	3,030	3,626
投資有価証券の取得による支出 Purchase of investment securities	△ 703	△ 628	△ 13,297	△ 16	△ 376	△ 307	△ 43
投資有価証券の売却及び償還による収入 Proceeds from sales and redemption of investment securities	3,434	22	325	279	11	—	—
連結の範囲の変更を伴う子会社株式の取得による支出 Purchase of investments in subsidiaries resulting in change in scope of consolidation	—	—	—	—	△ 5,414	—	—
その他 Other, net	△ 2,003	△ 690	△ 2,134	△ 605	△ 445	320	△ 276
投資活動によるキャッシュ・フロー Net cash provided by (used in) investing activities	△ 59,428	△ 82,844	△ 91,813	△ 45,940	△ 40,976	△ 20,199	△ 23,720
短期借入金の純増減額(△は減少) Net increase (decrease) in short-term loans payable	△ 810	810	249	2,110	100	47	2,347
長期借入れによる収入 Proceeds from long-term loans payable	17,500	30,830	15,750	15,290	9,340	—	1,060
長期借入金の返済による支出 Repayment of long-term loans payable	△ 12,121	△ 12,308	△ 11,366	△ 8,739	△ 9,430	△ 4,437	△ 5,542
社債の発行による収入 Proceeds from issuance of bonds	29,844	29,878	19,908	—	19,906	19,906	—
社債の償還による支出 Redemption of bonds	△ 10,000	△ 10,000	—	—	—	—	—
自己株式の取得による支出 Purchase of treasury stock	△ 91	△ 3,819	△ 142	△ 26	△ 12	△ 5	△ 16
配当金の支払額 Cash dividends paid	△ 3,705	△ 3,683	△ 3,660	△ 3,660	△ 3,663	△ 1,830	△ 1,830
長期未払金の返済による支出 Payments for long-term accounts payable-other	△ 3,447	—	—	—	—	—	—
その他 Other, net	25	△ 232	△ 290	△ 299	△ 386	△ 177	△ 234
財務活動によるキャッシュ・フロー Net cash provided by (used in) financing activities	17,194	31,474	20,448	4,673	15,854	13,501	△ 4,215
現金及び現金同等物に係る換算差額 Effect of exchange rate change on cash and cash equivalents	3	1	6	7	5	1	3
現金及び現金同等物の増減額(△は減少) Net increase (decrease) in cash and cash equivalents	14,650	△ 7,382	△ 16,694	7,371	29,253	19,566	△ 579
現金及び現金同等物の期首残高 Cash and cash equivalents at beginning of period	43,516	58,167	50,784	34,090	41,461	41,461	70,715
現金及び現金同等物の期末(四半期末)残高 Cash and cash equivalents at end of period	58,167	50,784	34,090	41,461	70,715	61,028	70,135

セグメント情報
Segment information

営業収益 Operating revenues



(100万円/¥-mil.)

(10億円/¥-bil.)

(100万円/¥-mil.)

	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3(Plan)	2011/9	2012/9
運輸業 Transportation	132,453	130,956	127,099	125,081	124,217	125.1	62,130	63,213
流通業 Merchandise sales	190,141	185,237	172,455	166,316	165,051	160.7	79,936	78,512
不動産業 Real estate	23,745	23,964	25,330	24,601	26,696	31.1	12,614	14,748
レジャー・サービス業 Leisure	73,835	70,684	65,200	65,148	61,879	65.1	29,357	32,941
その他業 Other businesses	55,451	58,305	59,100	52,463	48,636	47.4	18,168	18,486
合計 Total	475,627	469,148	449,187	433,611	426,481	429.6	202,207	207,903
連結修正 Elimination	△ 46,437	△ 48,997	△ 45,940	△ 42,439	△ 36,009	△ 36.5	△ 13,116	△ 13,966
連結 Consolidated	429,190	420,150	403,247	391,172	390,472	393.1	189,091	193,936

セグメント情報

Segment information

営業収益の明細 Operating revenues transaction

(100万円/¥-mil.)

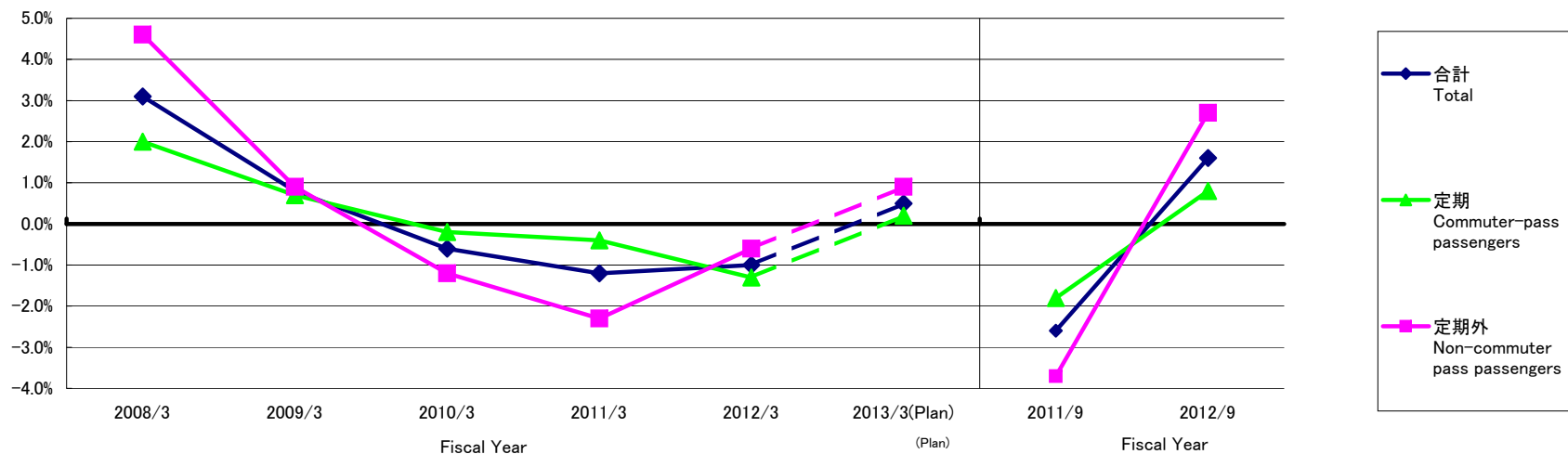
	2008/3	2009/3	2010/3	2011/3	2012/3	2011/9	2012/9
運輸業 Transportation							
鉄道事業 Railways	83,797	83,574	82,332	80,621	79,901	39,825	40,648
バス事業 Bus services	33,334	33,173	31,823	32,183	32,499	16,452	16,924
タクシー業 Taxi services	16,561	15,733	14,076	13,569	13,305	6,512	6,528
その他 Others	3,089	2,557	2,442	2,429	2,451	1,201	1,198
消去 Elimination	△ 4,329	△ 4,082	△ 3,576	△ 3,722	△ 3,940	△ 1,861	△ 2,087
合計 Total	132,453	130,956	127,099	125,081	124,217	62,130	63,213
流通業 Merchandise sales							
百貨店業 Department stores	112,608	106,642	97,855	93,545	92,806	44,013	43,206
ストア業 Retail stores	40,994	41,444	38,424	37,795	37,045	18,642	18,245
書籍販売業 Retail stores for books	11,829	12,455	11,758	10,887	10,703	5,239	5,121
駅売店業 Retail stores at stations	10,847	10,784	10,392	8,812	8,926	4,582	4,378
ショッピングセンター事業 Shopping centers	10,667	10,578	10,678	10,903	10,535	5,233	5,317
その他 Others	11,785	11,680	11,362	11,473	11,713	5,624	5,590
消去 Elimination	△ 8,592	△ 8,348	△ 8,016	△ 7,100	△ 6,679	△ 3,398	△ 3,346
合計 Total	190,141	185,237	172,455	166,316	165,051	79,936	78,512
不動産業 Real estate							
不動産賃貸業 Land and building leasing	24,251	25,089	25,764	25,536	27,079	13,091	14,493
不動産販売業 Development for selling by lots	4,620	4,660	4,870	4,602	5,903	2,523	3,874
その他 Others	1,508	1,383	1,161	1,286	1,229	574	541
消去 Elimination	△ 6,635	△ 7,169	△ 6,466	△ 6,824	△ 7,516	△ 3,575	△ 4,161
合計 Total	23,745	23,964	25,330	24,601	26,696	12,614	14,748
レジャー・サービス業 Leisure							
ホテル業 Hotels	45,556	43,984	42,880	42,105	39,347	17,872	20,591
旅行業 Travel services	18,987	18,456	16,342	16,385	16,154	8,820	9,309
広告代理業 Advertising services	12,577	11,610	9,435	10,159	9,844	4,224	4,557
その他 Others	6,881	6,804	6,389	6,090	6,007	3,163	3,198
消去 Elimination	△ 10,167	△ 10,171	△ 9,847	△ 9,591	△ 9,474	△ 4,723	△ 4,716
合計 Total	73,835	70,684	65,200	65,148	61,879	29,357	32,941
その他業 Other businesses							
ビル総合管理業 Building maintenance	21,737	21,006	20,337	19,867	20,429	8,481	9,079
車両整備業 Railway car maintenance	8,729	9,498	9,817	9,030	8,132	3,025	3,287
建築・土木業 Construction	21,806	24,281	26,167	20,573	17,813	5,412	4,449
その他 Others	5,291	5,182	5,003	5,160	4,708	2,298	2,562
消去 Elimination	△ 2,112	△ 1,663	△ 2,225	△ 2,168	△ 2,446	△ 1,049	△ 892
合計 Total	55,451	58,305	59,100	52,463	48,636	18,168	18,486

セグメント情報
Segment information

鉄道輸送人員 Passengers transported (Railways)

	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3(Plan)	(千人 Thousands of people)	
							2011/9	2012/9
定期 Commuter-pass passengers	363,097	365,559	364,696	363,257	358,466	359,022	183,401	184,926
通勤 Commuter-pass passengers	272,275	274,679	272,785	269,848	265,965	266,222	133,845	134,570
通学 Commuter-pass passengers (Students)	90,822	90,880	91,911	93,409	92,501	92,800	49,556	50,356
定期外 Non-commuter pass passengers	269,291	271,621	268,479	262,182	260,597	262,956	128,501	132,017
合計 Total	632,388	637,180	633,175	625,439	619,063	621,978	311,902	316,943

鉄道輸送人員の対前年増減率 Variation ratio against previous year of passengers transported (Railways)



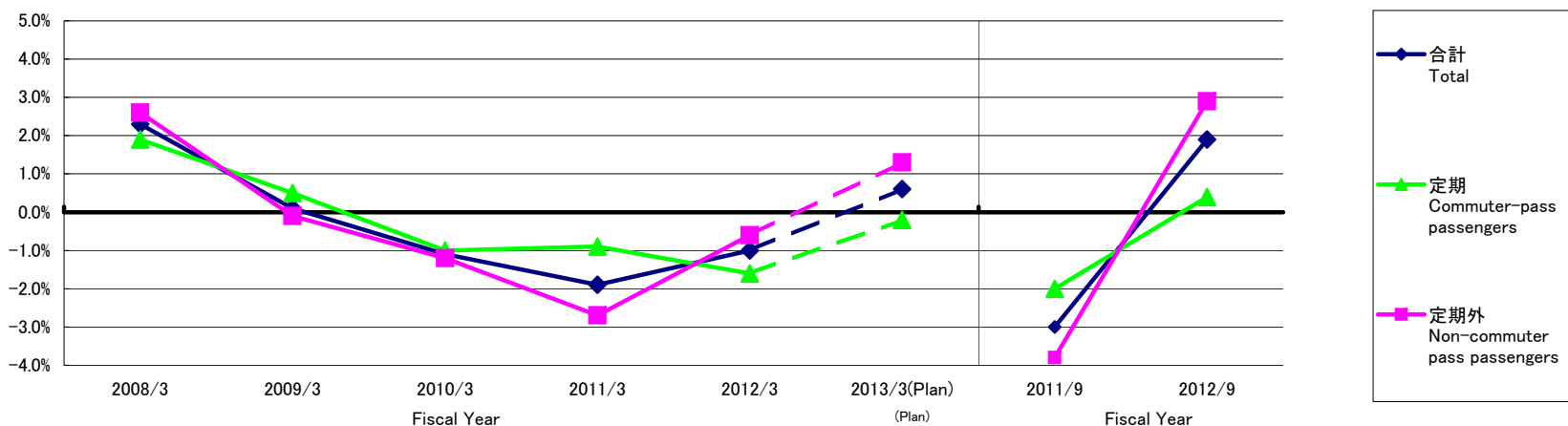
	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3(Plan)	(% , percent)	
							2011/9	2012/9
定期 Commuter-pass passengers	2.0	0.7	△ 0.2	△ 0.4	△ 1.3	0.2	△ 1.8	0.8
通勤 Commuter-pass passengers	2.7	0.9	△ 0.7	△ 1.1	△ 1.4	0.1	△ 1.7	0.5
通学 Commuter-pass passengers (Students)	0.0	0.1	1.1	1.6	△ 1.0	0.3	△ 2.1	1.6
定期外 Non-commuter pass passengers	4.6	0.9	△ 1.2	△ 2.3	△ 0.6	0.9	△ 3.7	2.7
合計 Total	3.1	0.8	△ 0.6	△ 1.2	△ 1.0	0.5	△ 2.6	1.6

セグメント情報
Segment information

旅客運輸収入 Passenger revenues(Railways)

	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3(Plan)	(100万円/¥-mil.)	
							2011/9	2012/9
定期 Commuter-pass passengers	33,786	33,948	33,624	33,324	32,790	32,723	16,624	16,696
通勤 Commuter-pass passengers	30,160	30,333	29,989	29,631	29,142	29,067	14,669	14,708
通学 Commuter-pass passengers (Students)	3,626	3,614	3,634	3,693	3,647	3,655	1,955	1,987
定期外 Non-commuter pass passengers	46,166	46,117	45,556	44,320	44,056	44,621	21,730	22,370
合計 Total	79,953	80,065	79,180	77,644	76,847	77,344	38,354	39,067

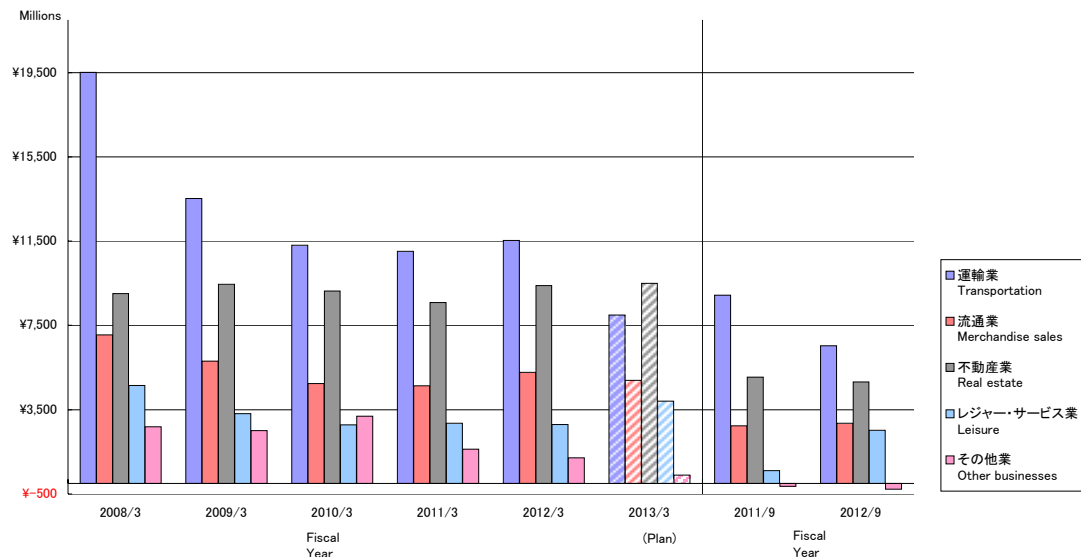
旅客運輸収入の対前年増減率 Variation ratio against previous year of Passenger revenues(Railways)



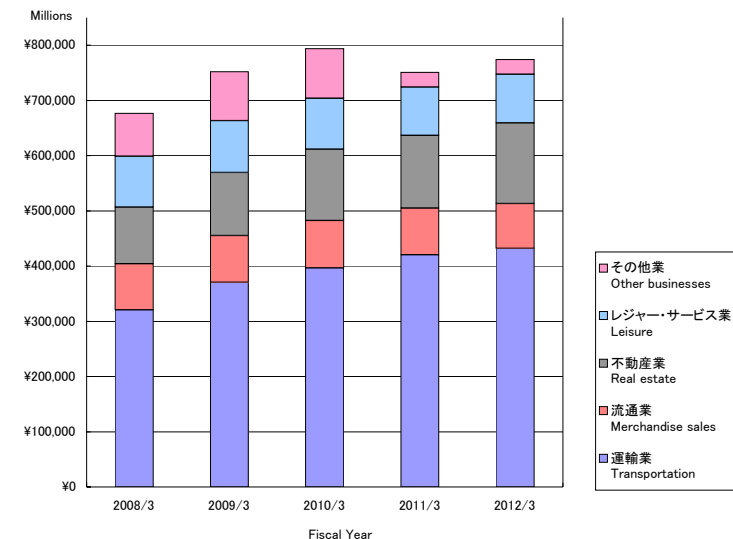
	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3(Plan)	(% , percent)	
							2011/9	2012/9
定期 Commuter-pass passengers	1.9	0.5	△ 1.0	△ 0.9	△ 1.6	△ 0.2	△ 2.0	0.4
通勤 Commuter-pass passengers	2.2	0.6	△ 1.1	△ 1.2	△ 1.6	△ 0.3	△ 1.9	0.3
通学 Commuter-pass passengers (Students)	△ 0.9	△ 0.3	0.5	1.6	△ 1.2	0.2	△ 2.4	1.7
定期外 Non-commuter pass passengers	2.6	△ 0.1	△ 1.2	△ 2.7	△ 0.6	1.3	△ 3.8	2.9
合計 Total	2.3	0.1	△ 1.1	△ 1.9	△ 1.0	0.6	△ 3.0	1.9

セグメント情報
Segment information

営業利益 Operating income



総資産 Total Assets



(100万円/¥-mil.) (10億円/¥-bil.) (100万円/¥-mil.)

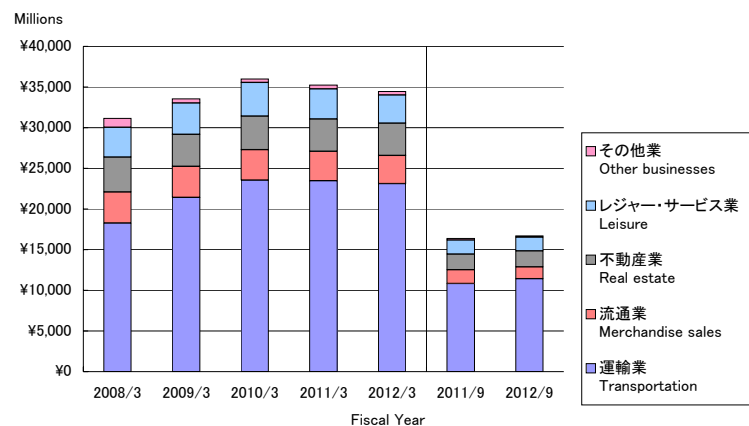
営業利益 Operating income	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3(Plan)	2011/9	2012/9
運輸業 Transportation	19,513	13,528	11,297	11,009	11,538	8.0	8,935	6,536
流通業 Merchandise sales	7,044	5,803	4,736	4,629	5,266	4.9	2,733	2,855
不動産業 Real estate	9,013	9,447	9,136	8,579	9,384	9.5	5,043	4,814
レジャー・サービス業 Leisure	4,650	3,310	2,777	2,864	2,796	3.9	616	2,518
その他業 Other businesses	2,691	2,514	3,198	1,634	1,213	0.4	△ 131	△ 269
合計 Total	42,913	34,604	31,147	28,717	30,200	26.9	17,196	16,454
連結修正 Elimination	△ 972	△ 1,023	△ 1,199	△ 496	△ 560	△ 0.0	△ 32	△ 43
連結 Consolidated	41,941	33,581	29,947	28,221	29,640	26.9	17,164	16,411

(100万円/¥-mil.)

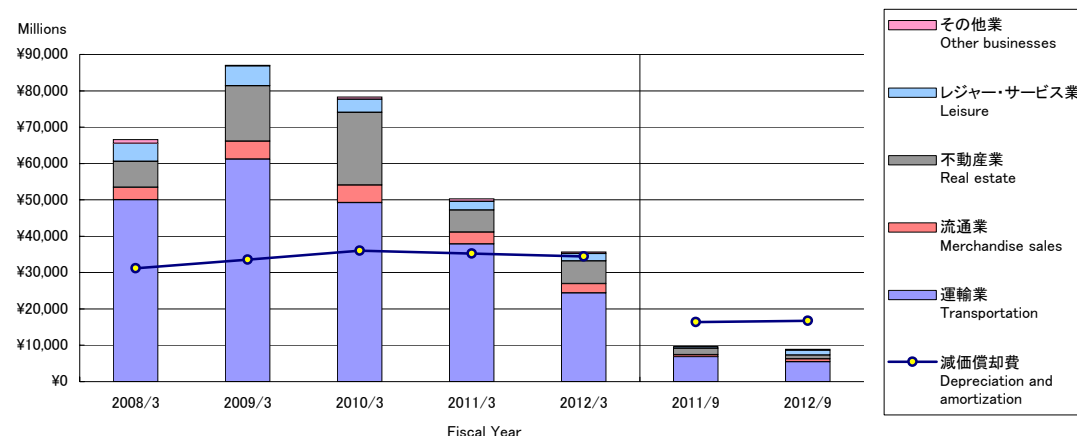
総資産 Total Assets	2008/3	2009/3	2010/3	2011/3	2012/3
運輸業 Transportation	320,682	370,646	396,713	420,482	431,972
流通業 Merchandise sales	83,592	84,442	85,605	84,268	81,336
不動産業 Real estate	102,242	114,158	129,337	131,859	146,067
レジャー・サービス業 Leisure	92,698	94,236	92,483	87,834	87,899
その他業 Other businesses	77,297	88,763	89,902	26,582	26,908
合計 Total	676,513	752,247	794,042	751,026	774,185
連結修正 Elimination	△ 16,351	△ 60,155	△ 62,313	△ 4,047	17,454
連結 Consolidated	660,161	692,091	731,728	746,979	791,640

セグメント情報
Segment information

減価償却費 Depreciation and amortization



減価償却費と設備投資 Depreciation and amortization & Capital expenditures



(100万円/¥-mil.)

減価償却費 Depreciation and amortization	2008/3	2009/3	2010/3	2011/3	2012/3	2011/9	2012/9
運輸業 Transportation	18,272	21,414	23,543	23,455	23,124	10,840	11,405
流通業 Merchandise sales	3,798	3,817	3,723	3,648	3,434	1,691	1,484
不動産業 Real estate	4,293	3,945	4,140	3,968	4,001	1,924	1,960
レジャー・サービス業 Leisure	3,682	3,875	4,126	3,702	3,476	1,714	1,675
その他業 Other businesses	1,114	478	459	452	400	195	179
合計 Total	31,161	33,530	35,993	35,228	34,438	16,365	16,705
連結修正 Elimination	△ 77	△ 97	△ 122	△ 191	△ 150	△ 75	△ 78
連結 Consolidated	31,084	33,432	35,871	35,036	34,287	16,290	16,627

設備投資 Capital expenditures	2008/3	2009/3	2010/3	2011/3	2012/3	2011/9	2012/9
運輸業 Transportation	50,020	61,180	49,219	37,899	24,406	6,844	5,490
流通業 Merchandise sales	3,402	4,946	4,874	3,228	2,517	537	803
不動産業 Real estate	7,133	15,212	19,936	6,069	6,256	1,814	977
レジャー・サービス業 Leisure	4,969	5,460	3,612	2,382	2,004	417	1,363
その他業 Other businesses	1,031	184	642	695	442	82	257
合計 Total	66,556	86,984	78,285	50,275	35,628	9,696	8,893
連結修正 Elimination	△ 821	△ 988	△ 660	△ 733	△ 639	748	1,216
連結 Consolidated	65,735	85,996	77,624	49,541	34,989	10,445	10,110