



あなたと あたらしい あしたへ——京王グループ



Keio Corporation

FACT BOOK 2018

Fiscal Year ended March 31, 2018

Last five-year Summary (Consolidated)

本資料に記載されている業績見通し等の将来に関する記述は、当社が現在入手している情報および合理的であると判断する一定の前提に基づいており、実際の業績等は様々な要因により大きく異なる可能性があります。

This document includes projections based on certain forecast/assumptions made at the time of publication.

Actual performance may differ from forecast figures due to various factors.

(連絡先)

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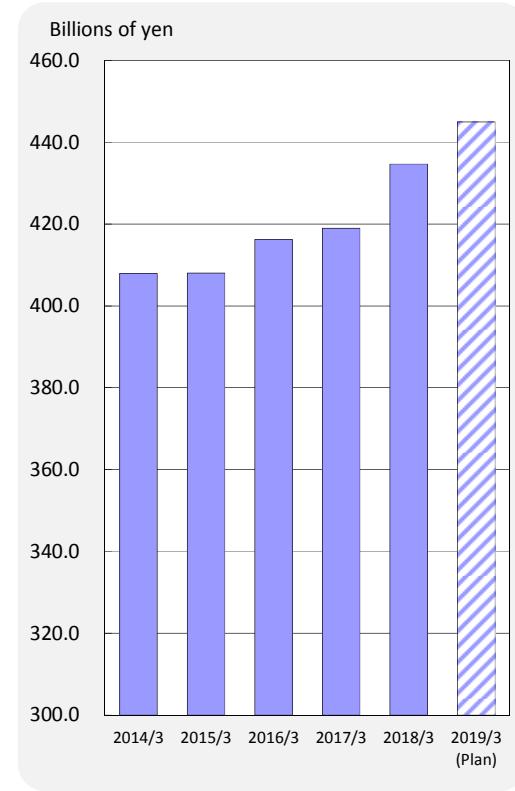
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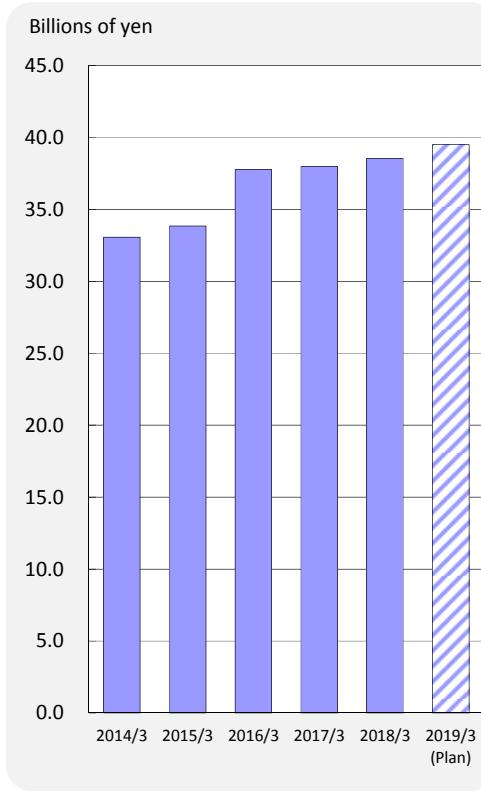
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データ・ハイライト[連結]
Data highlights [Consolidated]

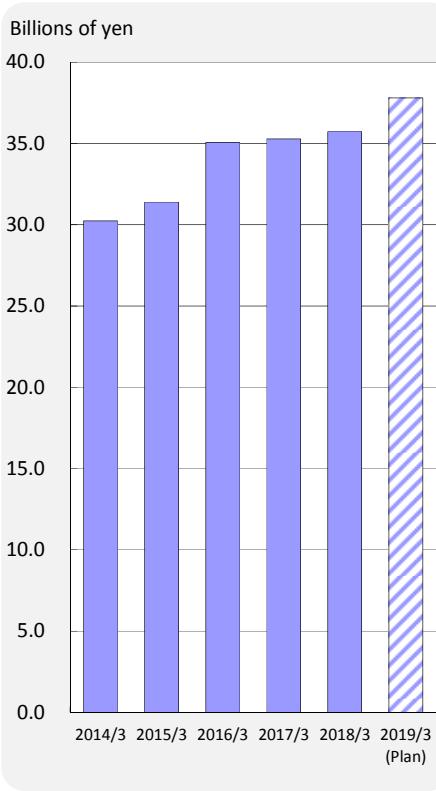
■ 営業収益
Operating revenues



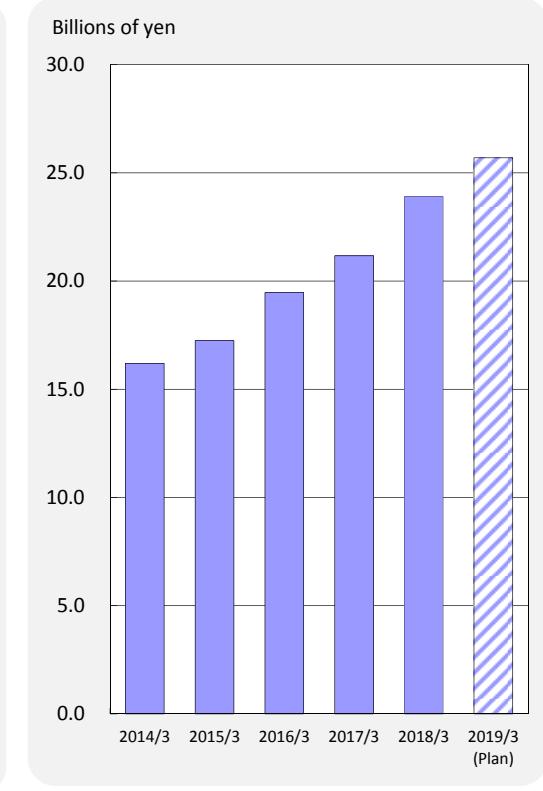
■ 営業利益
Operating profit



■ 経常利益
Ordinary profit



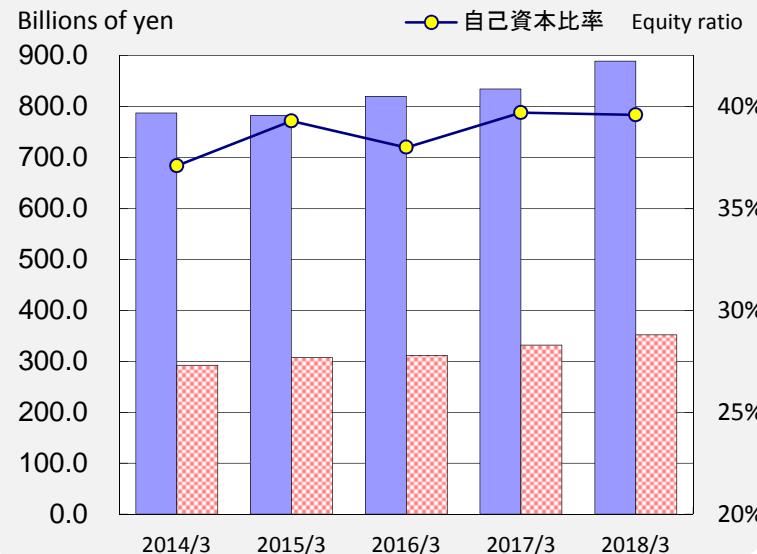
■ 親会社株主に帰属する当期純利益
Profit attributable to owners of parent



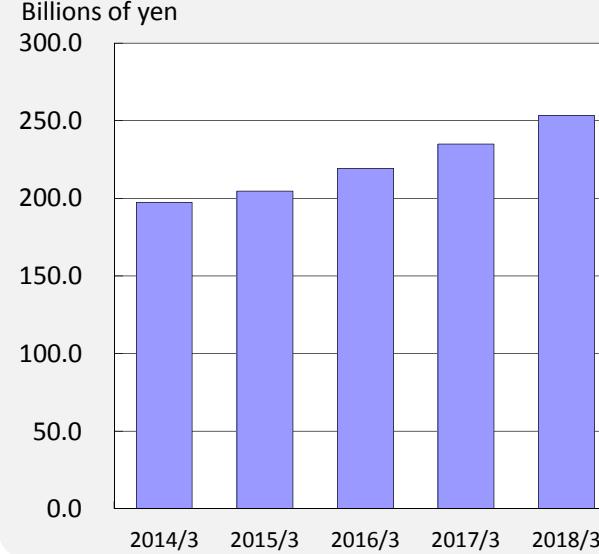
	2014/3	2015/3	2016/3	2017/3	2018/3	(100万円/¥-mil.)
営業収益 Operating revenues	407,985	408,039	416,254	418,996	434,697	445,000
営業利益 Operating profit	33,073	33,845	37,758	37,976	38,537	39,500
経常利益 Ordinary profit	30,244	31,390	35,066	35,285	35,728	37,800
親会社株主に帰属する当期純利益 Profit attributable to owners of parent	16,197	17,248	19,468	21,168	23,897	25,700

データ・ハイライト[連結]
Data highlights [Consolidated]

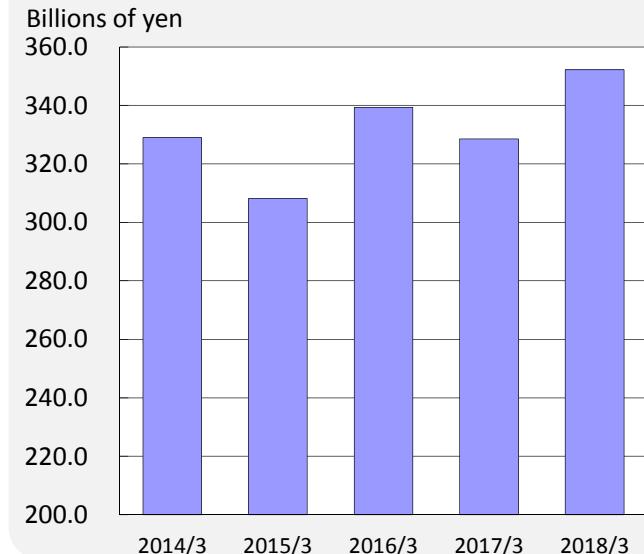
■ 総資産と純資産
Total assets & Net assets



■ 利益剰余金
Retained earnings



■ 有利子負債
Interest-bearing debt



	2014/3	2015/3	2016/3	2017/3	2018/3	(100万円/¥-mil.)
						増減 change
総資産 Total assets	787,825	782,422	820,177	834,682	889,162	54,480
純資産 Net assets	292,607	307,726	311,818	332,020	352,241	20,221
自己資本 Shareholders' equity	292,410	307,505	311,578	331,755	351,953	20,197
自己資本比率 Equity ratio	37.1%	39.3%	38.0%	39.7%	39.6%	△ 0.1%
利益剰余金 Retained earnings	197,348	204,647	219,231	234,989	253,392	18,402
有利子負債 Interest-bearing debt*	328,941	308,157	339,306	328,584	352,181	23,597
借入金 Loans payable	199,191	198,351	199,306	198,584	202,181	3,597
社債 Bonds payable	129,607	109,803	140,000	130,000	150,000	20,000
鉄道・運輸機構未払金 Long-term accounts payable to Japan railway construction, transport and technology agency	142	2	—	—	—	—

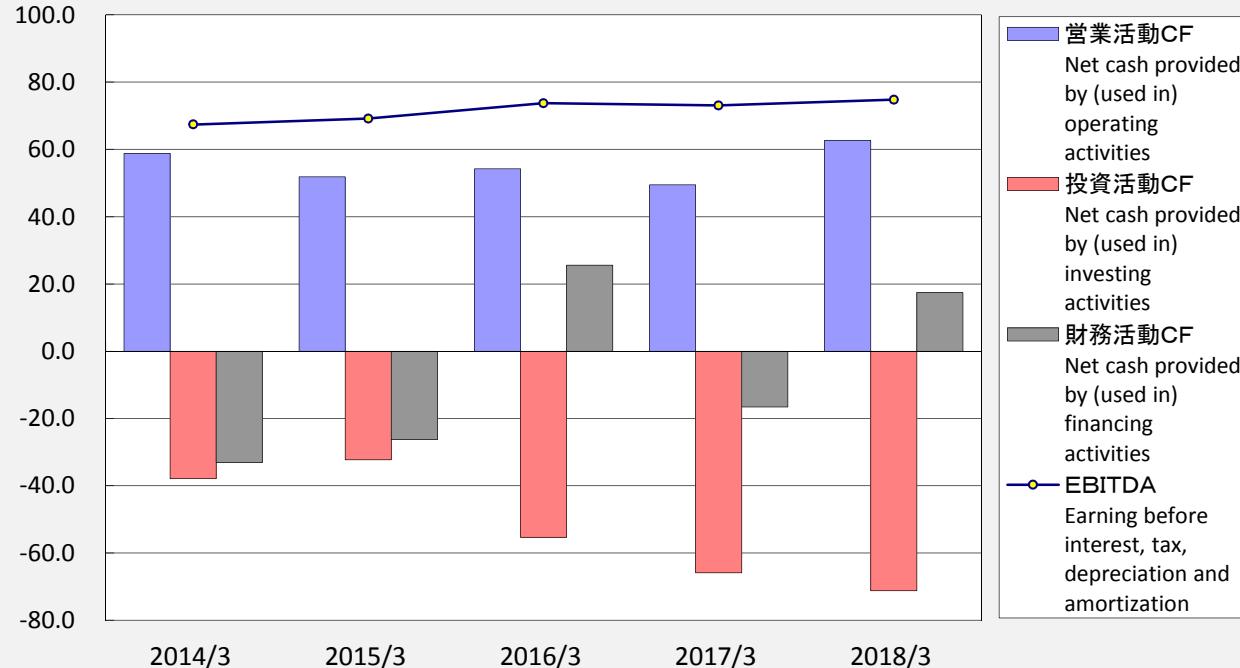
* 有利子負債 = 借入金 + 社債 + 鉄道・運輸機構未払金

Interest-bearing debt = Loans payable + Bonds payable + Long-term accounts payable to Japan railway construction, transport and technology agency

データ・ハイライト[連結]
Data highlights [Consolidated]

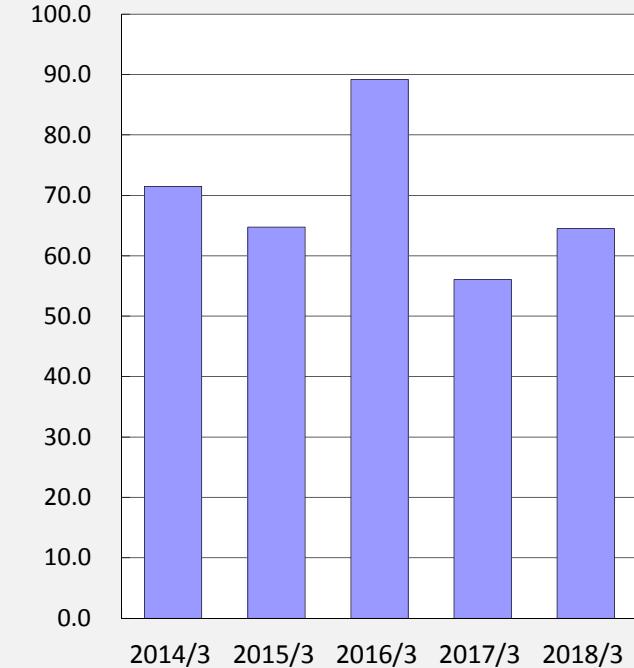
■ キャッシュ・フロー
Cash flows

Billions of yen



■ 現金及び現金同等物の期末残高
Cash and cash equivalents at end of period

Billions of yen



	(100万円/¥-mil.)				
	2014/3	2015/3	2016/3	2017/3	2018/3
営業活動CF Net cash provided by (used in) operating activities	58,772	51,858	54,247	49,440	62,713
投資活動CF Net cash provided by (used in) investing activities	△ 37,939	△ 32,325	△ 55,323	△ 65,908	△ 71,267
財務活動CF Net cash provided by (used in) financing activities	△ 33,158	△ 26,281	25,530	△ 16,642	17,384
EBITDA* Earning before interest, tax, depreciation and amortization	67,420	69,171	73,740	73,063	74,802
現金及び現金同等物の期末残高 Cash and cash equivalents at end of period	71,473	64,724	89,180	56,067	64,469

* EBITDA = 営業利益 + 減価償却費 + のれん償却額

EBITDA = Operating profit + Depreciation and amortization + Amortization of goodwill

財務諸表[連結]

Financial statements [Consolidated]

■ 連結貸借対照表 Consolidated Balance Sheets

(100万円/¥-mil.)
2014/3 2015/3 2016/3 2017/3 2018/3 増減 change

資産の部 Assets

流动資産 Current assets	139,586	133,196	165,456	140,817	153,022	12,204
現金及び預金 Cash and deposits	38,993	34,744	35,059	34,577	50,988	16,411
受取手形及び売掛金 Notes and accounts receivable-trade	36,406	33,186	34,485	39,142	39,033	△ 109
有価証券 Short-term investment securities	32,505	30,050	54,850	21,510	13,500	△ 8,010
商品及び製品 Merchandise and finished goods	12,629	13,942	12,245	13,850	16,089	2,239
仕掛品 Work in process	8,733	9,698	16,658	20,540	21,976	1,435
原材料及び貯蔵品 Raw materials and supplies	1,675	1,856	2,013	2,176	2,158	△ 17
繰延税金資産 Deferred tax assets	3,552	3,395	3,206	2,996	2,995	△ 1
その他 Other	5,192	6,410	6,995	6,072	6,332	260
貸倒引当金 Allowance for doubtful accounts	△ 100	△ 87	△ 57	△ 48	△ 51	△ 3
固定資産 Noncurrent assets	648,238	649,226	654,720	693,864	736,140	42,275
有形固定資産 Property, plant and equipment	561,458	565,689	580,379	604,397	642,985	38,588
建物及び構築物(純額) Buildings and structures, net	315,526	321,921	323,371	310,491	328,778	18,286
機械装置及び運搬具(純額) Machinery, equipment and vehicles, net	34,067	33,204	33,068	31,858	38,727	6,869
土地 Land	178,661	188,139	198,373	214,961	227,366	12,405
建設仮勘定 Construction in progress	25,236	14,230	16,413	36,902	36,872	△ 29
その他(純額) Other, net	7,965	8,194	9,153	10,184	11,240	1,055
無形固定資産 Intangible assets	10,245	9,862	9,997	10,633	11,525	892
投資その他の資産 Investments and other assets	76,535	73,674	64,343	78,833	81,628	2,795
投資有価証券 Investment securities	56,548	53,695	43,811	57,025	60,131	3,106
退職給付に係る資産 Net defined benefit asset	6,679	5,395	4,047	5,296	6,994	1,697
繰延税金資産 Deferred tax assets	5,970	7,063	8,804	8,442	7,662	△ 780
その他 Other	7,620	7,704	7,866	8,218	6,989	△ 1,228
貸倒引当金 Allowance for doubtful accounts	△ 284	△ 185	△ 185	△ 149	△ 148	0
資産合計 Total assets	787,825	782,422	820,177	834,682	889,162	54,480

《参考》 Reference

有形固定資産の増減内訳 Increase(decrease) in property, plant and equipment

取得 Acquired	40,863	46,116	46,850	65,431	75,201
償却 Depreciation	△ 31,767	△ 32,874	△ 33,410	△ 32,627	△ 33,270
除却 Retirement	△ 1,576	△ 1,277	△ 665	△ 901	△ 660
その他 Other	△ 10,624	△ 7,732	1,915	△ 7,885	△ 2,681
計 Total	△ 3,105	4,231	14,689	24,017	38,588

投資有価証券の評価差額の増減 Increase(decrease) in valuation difference on investment securities

投資有価証券の評価差額の増減	571	8,549	△ 11,316	5,802	1,821
Increase(decrease) in valuation difference on investment securities					

財務諸表〔連結〕

Financial statements [Consolidated]

■ 連結貸借対照表 Consolidated Balance Sheets

(100万円/¥-mil.)

	2014/3	2015/3	2016/3	2017/3	2018/3 増減	change
負債の部 Liabilities						
流動負債 Current liabilities	198,037	175,546	195,703	207,602	207,482	△ 120
支払手形及び買掛金 Notes and accounts payable-trade	18,274	17,478	19,424	18,547	18,061	△ 486
短期借入金 Short-term loans payable	65,596	66,572	76,399	72,065	73,287	1,221
1年内償還予定の社債 Current portion of bonds	20,000	—	10,000	20,000	10,000	△ 10,000
未払法人税等 Income taxes payable	8,008	4,412	8,411	6,878	6,706	△ 171
前受金 Advances received	18,878	15,941	16,598	21,415	26,126	4,711
賞与引当金 Provision for bonuses	2,221	2,188	2,208	2,256	2,811	555
その他の引当金 Other provision	2,056	2,079	2,064	2,029	1,842	△ 187
その他 Other	63,001	66,874	60,597	64,410	68,646	4,236
固定負債 Noncurrent liabilities	297,180	299,149	312,655	295,059	329,438	34,379
社債 Bonds payable	109,607	109,803	130,000	110,000	140,000	30,000
長期借入金 Long-term loans payable	133,595	131,778	122,906	126,518	128,893	2,375
繰延税金負債 Deferred tax liabilities	907	2,598	1,824	1,807	1,791	△ 15
退職給付に係る負債 Net defined benefit liability	18,997	20,236	20,565	20,742	20,935	193
その他 Other	34,073	34,732	37,359	35,990	37,817	1,827
負債合計 Total liabilities	495,218	474,696	508,358	502,661	536,920	34,259
純資産の部 Net assets						
株主資本 Shareholders' equity	278,953	286,223	300,782	316,526	334,897	18,371
資本金 Capital stock	59,023	59,023	59,023	59,023	59,023	—
資本剰余金 Capital surplus	42,008	42,009	42,010	42,010	42,010	0
利益剰余金 Retained earnings	197,348	204,647	219,231	234,989	253,392	18,402
自己株式 Treasury stock	△ 19,427	△ 19,456	△ 19,483	△ 19,497	△ 19,530	△ 32
その他の包括利益累計額 Accumulated other comprehensive income	13,457	21,281	10,796	15,229	17,056	1,826
その他有価証券評価差額金 Valuation difference on available-for-sale securities	10,947	17,287	9,866	13,892	15,152	1,260
為替換算調整勘定 Foreign currency translation adjustment	7	11	10	9	8	△ 0
退職給付に係る調整累計額 Remeasurements of defined benefit plans	2,502	3,982	919	1,328	1,895	567
非支配株主持分 Non-controlling interests	196	220	240	264	288	23
純資産合計 Total net assets	292,607	307,726	311,818	332,020	352,241	20,221
負債純資産合計 Total liabilities and net assets	787,825	782,422	820,177	834,682	889,162	54,480

財務諸表〔連結〕

Financial statements [Consolidated]

連結損益計算書 Consolidated Statements of Income

	2014/3	2015/3	2016/3	2017/3	2018/3	増減	change(%)	(100万円/¥-mil.)	2019/3(Plan)	増減	change(%)
連結損益計算書 Consolidated Statements of Income											
営業収益 Operating revenues	407,985	408,039	416,254	418,996	434,697	15,701	(3.7)		445,000	10,302	(2.4)
営業費 Operating expenses	374,911	374,194	378,496	381,019	396,160	15,140	(4.0)				
運輸業等営業費及び売上原価 Operating expenses and cost of sales of transportation	328,481	328,519	331,915	334,047	347,554	13,506	(4.0)				
販売費及び一般管理費 Selling, general and administrative expenses	46,430	45,675	46,580	46,972	48,606	1,633	(3.5)				
営業利益 Operating profit	33,073	33,845	37,758	37,976	38,537	560	(1.5)		39,500	962	(2.5)
営業外収益 Non-operating income	2,470	2,629	2,141	2,152	2,317	164	(7.6)				
受取利息 Interest income	66	77	59	31	176	145	(467.7)				
受取配当金 Dividends income	1,044	1,128	1,053	1,099	1,180	80	(7.3)				
匿名組合投資利益 Gain on investments in silent partnership	353	439	—	—	—	—	—				
持分法による投資利益 Equity in earnings of affiliates	107	17	25	—	—	—	—				
その他 Other	898	967	1,003	1,021	959	△ 62	(△ 6.1)				
営業外費用 Non-operating expenses	5,300	5,084	4,833	4,844	5,126	281	(5.8)				
支払利息 Interest expenses	4,942	4,669	4,297	3,955	3,702	△ 252	(△ 6.4)				
持分法による投資損失 Equity in losses of affiliates	—	—	—	565	129	△ 436	(△ 77.1)				
その他 Other	357	414	535	323	1,294	970	(300.2)				
経常利益 Ordinary profit	30,244	31,390	35,066	35,285	35,728	443	(1.3)		37,800	2,071	(5.8)
特別利益 Extraordinary income	8,135	5,261	6,633	4,738	3,305	△ 1,432	(△ 30.2)				
特別損失 Extraordinary loss	12,069	9,903	9,219	8,707	3,591	△ 5,116	(△ 58.8)				
税金等調整前当期純利益 Profit before income taxes	26,310	26,748	32,481	31,316	35,442	4,126	(13.2)				
法人税、住民税及び事業税 Income taxes-current	10,742	9,076	11,696	11,442	11,569	127	(1.1)				
法人税等調整額 Income taxes-deferred	△ 670	400	1,296	△ 1,318	△ 48	1,269	—				
当期純利益 Profit	16,237	17,272	19,488	21,192	23,921	2,729	(12.9)				
非支配株主に帰属する当期純利益 Profit attributable to non-controlling interests	40	23	19	23	23	△ 0	(△ 0.1)				
親会社株主に帰属する当期純利益 Profit attributable to owners of parent	16,197	17,248	19,468	21,168	23,897	2,729	(12.9)		25,700	1,802	(7.5)

《参考》Reference

特別利益 Extraordinary income

工事負担金等受入額 Contribution for construction	6,509	4,178	2,241	1,470	1,017	△ 453	(△ 30.8)
その他 Other	1,626	1,083	4,392	3,268	2,288	△ 979	(△ 30.0)
計 Total	8,135	5,261	6,633	4,738	3,305	△ 1,432	(△ 30.2)

特別損失 Extraordinary loss

固定資産圧縮損 Loss on reduction of noncurrent assets	6,530	4,628	2,206	1,469	1,935	466	(31.7)
固定資産除却損 Loss on retirement of noncurrent assets	954	626	980	803	769	△ 34	(△ 4.3)
減損損失 Impairment loss	4,079	3,137	5,449	5,735	743	△ 4,991	(△ 87.0)
その他 Other	506	1,511	582	698	143	△ 555	(△ 79.5)
計 Total	12,069	9,903	9,219	8,707	3,591	△ 5,116	(△ 58.8)

財務諸表[連結]

Financial statements [Consolidated]

連結キャッシュ・フロー計算書 Consolidated Statements of Cash Flows

(100万円/¥-mil.)

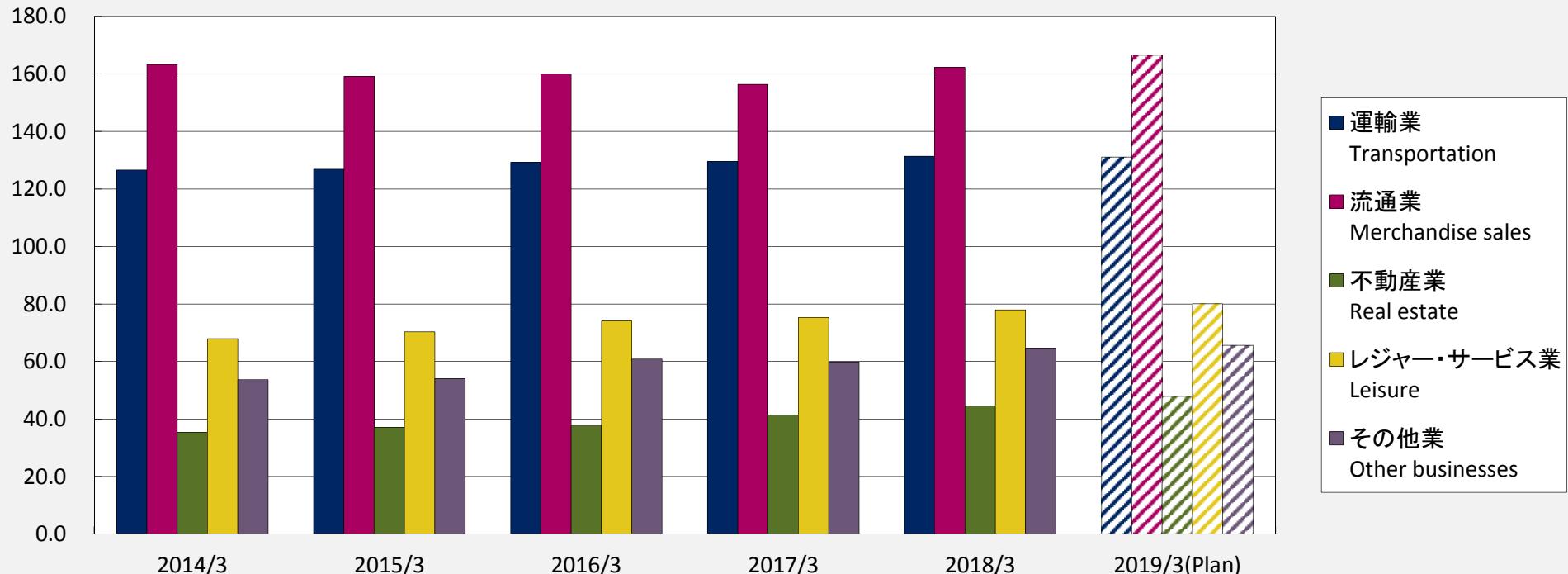
	2014/3	2015/3	2016/3	2017/3	2018/3	増減 change
税金等調整前当期純利益 Profit before income taxes	26,310	26,748	32,481	31,316	35,442	4,126
減価償却費 Depreciation and amortization	33,942	34,921	35,577	34,681	35,860	1,178
減損損失 Impairment loss	4,079	3,137	5,449	5,735	743	△ 4,991
のれん償却額 Amortization of goodwill	404	404	404	404	404	—
退職給付引当金の増減額(△は減少) Increase (decrease) in provision for retirement benefits	△ 20,961	—	—	—	—	—
退職給付に係る負債の増減額(△は減少) Increase (decrease) in net defined benefit liability	20,443	△ 1,014	△ 428	△ 236	△ 155	80
前払年金費用の増減額(△は増加) Decrease (increase) in prepaid pension costs	2,930	—	—	—	—	—
退職給付に係る資産の増減額(△は減少) Increase (decrease) in net defined benefit asset	△ 4,272	△ 1,899	△ 2,459	△ 245	△ 528	△ 283
固定資産除却損 Loss on retirement of noncurrent assets	1,617	1,285	669	908	662	△ 246
固定資産圧縮損 Loss on reduction of noncurrent assets	6,530	4,628	2,206	1,469	1,935	466
受取利息及び受取配当金 Interest and dividends income	△ 1,111	△ 1,206	△ 1,112	△ 1,130	△ 1,357	△ 226
支払利息 Interest expenses	4,942	4,669	4,297	3,955	3,702	△ 252
工事負担金等受入額 Contribution for construction	△ 6,509	△ 4,178	△ 2,241	△ 1,470	△ 1,017	453
営業債権の増減額(△は増加) Decrease (increase) in operating receivables	△ 4,164	3,035	△ 854	△ 2,590	746	3,336
たな卸資産の増減額(△は増加) Decrease (increase) in inventories	745	△ 2,595	△ 5,666	△ 5,952	△ 3,795	2,157
営業債務の増減額(△は減少) Increase (decrease) in operating debt	1,468	△ 3,117	1,879	△ 347	1,067	1,414
その他 Other, net	1,764	2,979	△ 6,409	△ 451	3,137	3,589
小計 Subtotal	68,159	67,799	63,793	66,047	76,849	10,802
利息及び配当金の受取額 Interest and dividends income received	1,116	1,210	1,111	1,137	1,346	209
利息の支払額 Interest expenses paid	△ 4,784	△ 4,509	△ 4,102	△ 3,973	△ 3,786	187
損害賠償金の受取額 Proceeds from damages	—	—	1,909	109	—	△ 109
退職加算金等の支払額 Payments for extra retirement payments and other	—	—	△ 1,433	—	—	—
退店補償金の支払額 Compensation paid for tenants closing	△ 254	△ 65	△ 155	△ 239	△ 105	133
法人税等の支払額 Income taxes paid	△ 5,464	△ 12,575	△ 6,875	△ 13,640	△ 11,591	2,049
営業活動によるキャッシュ・フロー Net cash provided by (used in) operating activities	58,772	51,858	54,247	49,440	62,713	13,273
有形及び無形固定資産の取得による支出 Purchase of property, plant and equipment and intangible assets	△ 43,204	△ 47,618	△ 50,936	△ 66,347	△ 76,528	△ 10,181
有形及び無形固定資産の売却による収入 Proceeds from sales of property plant and equipment and intangible assets	—	342	1,882	2,559	1,586	△ 972
工事負担金等受入による収入 Proceeds from contribution received for construction	4,420	3,286	2,664	4,072	4,943	871
投資有価証券の取得による支出 Purchase of investment securities	△ 1,466	△ 1,603	△ 1,816	△ 7,484	△ 1,434	6,049
投資有価証券の売却及び償還による収入 Proceeds from sales and redemption of investment securities	1,328	12,545	341	1,091	196	△ 895
有価証券の取得による支出 Purchase of securities	—	—	—	△ 7,000	—	7,000
有価証券の売却及び償還による収入 Proceeds from sales and redemption of securities	—	—	—	7,000	—	△ 7,000
連結の範囲の変更を伴う子会社株式の取得による支出 Purchase of investments in subsidiaries resulting in change in scope of consolidation	—	—	△ 7,301	—	—	—
その他 Other, net	982	722	△ 157	199	△ 31	△ 231
投資活動によるキャッシュ・フロー Net cash provided by (used in) investing activities	△ 37,939	△ 32,325	△ 55,323	△ 65,908	△ 71,267	△ 5,359
短期借入金の純増減額(△は減少) Net increase (decrease) in short-term loans payable	4,780	2,788	3,245	3,327	△ 2,659	△ 5,986
長期借入れによる収入 Proceeds from long-term loans payable	12,400	11,580	10,460	15,301	18,469	3,168
長期借入金の返済による支出 Repayment of long-term loans payable	△ 14,667	△ 15,208	△ 12,749	△ 19,349	△ 12,212	7,136
社債の発行による収入 Proceeds from issuance of bonds	—	—	29,841	—	39,777	39,777
社債の償還による支出 Redemption of bonds	△ 30,000	△ 20,000	—	△ 10,000	△ 20,000	△ 10,000
自己株式の取得による支出 Purchase of treasury stock	△ 50	△ 29	△ 28	△ 14	△ 34	△ 20
配当金の支払額 Cash dividends paid	△ 5,193	△ 4,887	△ 4,883	△ 5,493	△ 5,492	0
その他 Other, net	△ 426	△ 524	△ 354	△ 412	△ 462	△ 50
財務活動によるキャッシュ・フロー Net cash provided by (used in) financing activities	△ 33,158	△ 26,281	25,530	△ 16,642	17,384	34,026
現金及び現金同等物に係る換算差額 Effect of exchange rate change on cash and cash equivalents	4	△ 0	1	△ 2	△ 427	△ 425
現金及び現金同等物の増減額(△は減少) Net increase (decrease) in cash and cash equivalents	△ 12,321	△ 6,749	24,455	△ 33,113	8,402	41,515
現金及び現金同等物の期首残高 Cash and cash equivalents at beginning of period	83,795	71,473	64,724	89,180	56,067	△ 33,113
連結子会社による非連結子会社の合併に伴う現金及び現金同等物の増加額 Increase in cash and cash equivalents resulting from merger of unconsolidated subsidiaries of subsidiaries	—	0	—	—	—	—
現金及び現金同等物の期末残高 Cash and cash equivalents at end of period	71,473	64,724	89,180	56,067	64,469	8,402

セグメント情報

Segment information

■ 営業収益 Operating revenues

Billions of yen



	2014/3	2015/3	2016/3	2017/3	2018/3	(100万円/¥-mil.)	(10億円/¥-bil.)
運輸業 Transportation	126,600	126,887	129,210	129,487	131,378		131.1
流通業 Merchandise sales	163,239	159,097	159,946	156,373	162,235		166.5
不動産業 Real estate	35,375	37,141	37,888	41,389	44,565		47.9
レジャー・サービス業 Leisure	67,882	70,310	74,079	75,258	77,914		80.1
その他業 Other businesses	53,664	54,072	60,845	59,796	64,616		65.7
合計 Total	446,763	447,510	461,970	462,305	480,711		491.5
連結修正 Elimination	△ 38,777	△ 39,470	△ 45,715	△ 43,309	△ 46,013		△ 46.5
連結 Consolidated	407,985	408,039	416,254	418,996	434,697		445.0

セグメント情報

Segment information

■ 営業収益の明細 Operating revenues transaction

	2014/3	2015/3	2016/3	2017/3	(100万円/¥-mil.) 2018/3
運輸業 Transportation					
鉄道事業 Railways	81,748	81,908	83,776	84,558	86,057
バス事業 Bus services	33,955	34,547	35,327	35,035	35,667
タクシー業 Taxi services	12,909	12,655	12,500	13,185	12,926
その他 Others	2,529	2,728	2,763	2,641	2,599
消去 Elimination	△ 4,541	△ 4,952	△ 5,156	△ 5,933	△ 5,873
合計 Total	126,600	126,887	129,210	129,487	131,378
流通業 Merchandise sales					
百貨店業 Department stores	92,714	86,977	87,456	84,854	88,356
ストア業(注) Retail stores (note)	45,017	45,699	46,282	46,389	48,462
書籍販売業 Retail stores for books	9,842	9,087	8,198	7,224	6,609
ショッピングセンター事業 Shopping centers	10,548	12,424	12,973	12,553	13,478
その他 Others	11,577	11,751	11,730	11,603	11,618
消去 Elimination	△ 6,460	△ 6,842	△ 6,694	△ 6,251	△ 6,290
合計 Total	163,239	159,097	159,946	156,373	162,235
不動産業 Real estate					
不動産賃貸業 Land and building leasing	30,211	30,240	31,966	33,951	34,743
不動産販売業 Development for selling by lots	12,432	14,371	12,116	13,973	16,451
その他 Others	1,078	1,370	1,483	1,823	2,113
消去 Elimination	△ 8,346	△ 8,841	△ 7,678	△ 8,359	△ 8,742
合計 Total	35,375	37,141	37,888	41,389	44,565
レジャー・サービス業 Leisure					
ホテル業 Hotels	44,281	45,389	48,407	48,955	51,428
旅行業 Travel services	16,273	16,615	16,948	17,244	17,865
広告代理業 Advertising services	11,100	11,954	12,091	12,283	12,500
その他 Others	5,911	6,032	6,275	6,533	6,634
消去 Elimination	△ 9,685	△ 9,681	△ 9,643	△ 9,758	△ 10,513
合計 Total	67,882	70,310	74,079	75,258	77,914
その他業 Other businesses					
ビル総合管理業 Building maintenance	22,511	21,614	22,498	23,758	25,367
車両整備業 Railway car maintenance	8,322	8,939	9,468	10,264	10,499
建築・土木業 Construction	19,247	20,238	24,222	21,479	23,335
その他 Others	6,156	6,516	7,140	7,526	7,838
消去 Elimination	△ 2,573	△ 3,236	△ 2,484	△ 3,231	△ 2,422
合計 Total	53,664	54,072	60,845	59,796	64,616

(注) 2016年4月にストア業を運営する「株京王ストア」と駅売店業を運営する「京王リテールサービス株」が合併したことに伴い、2016年度より駅売店業はストア業に含めて表示している。過年度数値についても同様の組替を行っている。

Note: Beginning in FY2016, Retail Stores – in Stations have been included in Retail Stores in conjunction with the merger of Keio Store, which runs the Retail Stores, and Keio Retail Service,

which runs the Retail Stores – in Stations, in April 2016. Figures for previous years have been converted accordingly.

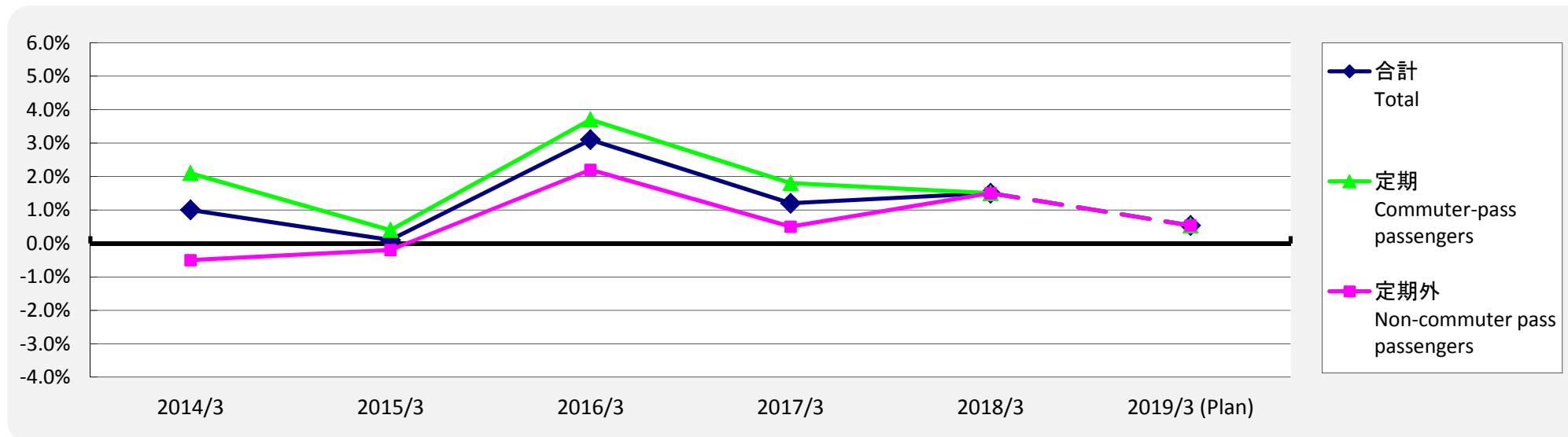
セグメント情報

Segment information

■ 鉄道輸送人員(対前年増減) Passengers transported of Railways(Change of Passengers transported of Railways)

						(千人/Thousands of people)
	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3 (Plan)
定期 Commuter-pass passengers	368,582 (-7,637)	369,922 (-1,340)	383,728 (-13,806)	390,503 (-6,775)	396,434 (-5,931)	398,567 (-2,133)
通勤 Commuter-pass passengers	273,274 (-5,860)	277,935 (-4,661)	289,730 (-11,795)	296,359 (-6,629)	302,563 (-6,204)	304,941 (-2,378)
通学 Commuter-pass passengers (Students)	95,308 (-1,777)	91,987 (△ 3,321)	93,998 (-2,011)	94,144 (-146)	93,871 (△ 273)	93,626 (△ 245)
定期外 Non-commuter pass passengers	263,305 (△ 1,435)	262,806 (△ 499)	268,612 (-5,806)	269,824 (-1,212)	273,808 (-3,984)	275,274 (-1,466)
合計 Total	631,887 (-6,202)	632,728 (-841)	652,340 (-19,612)	660,327 (-7,987)	670,242 (-9,915)	673,841 (-3,599)

■ 鉄道輸送人員の対前年増減率 Variation ratio against previous year of Passengers transported of Railways



	(%/percent)					
	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3 (Plan)
定期 Commuter-pass passengers	2.1	0.4	3.7	1.8	1.5	0.5
通勤 Commuter-pass passengers	2.2	1.7	4.2	2.3	2.1	0.8
通学 Commuter-pass passengers (Students)	1.9	△ 3.5	2.2	0.2	△ 0.3	△ 0.3
定期外 Non-commuter pass passengers	△ 0.5	△ 0.2	2.2	0.5	1.5	0.5
合計 Total	1.0	0.1	3.1	1.2	1.5	0.5

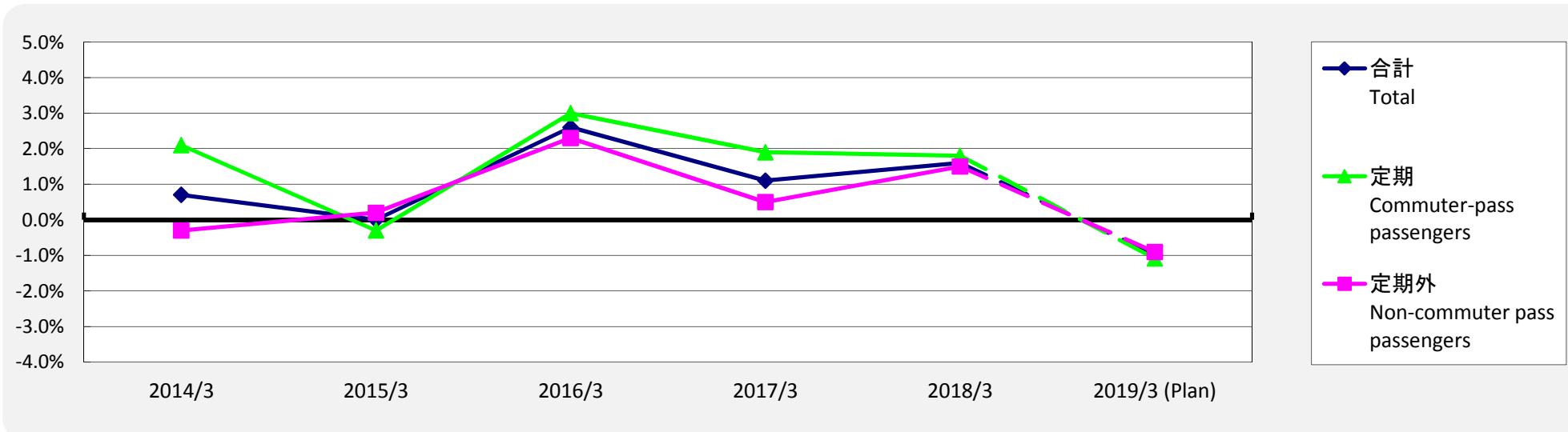
セグメント情報

Segment information

■ 旅客運輸収入(対前年増減) Passenger revenues of Railways(Change of Passenger revenues of Railways)

	2014/3	2015/3	2016/3	2017/3	2018/3	(100万円/¥-mil.)
						2019/3(Plan)
定期 Commuter-pass passengers	33,593 (693)	33,479 (△ 113)	34,480 (1,000)	35,146 (665)	35,782 (636)	35,394 (△ 388)
通勤 Commuter-pass passengers	29,833 (622)	29,872 (39)	30,792 (919)	31,449 (657)	32,099 (649)	31,817 (△ 281)
通学 Commuter-pass passengers (Students)	3,759 (71)	3,607 (△ 152)	3,688 (80)	3,696 (8)	3,683 (△ 12)	3,576 (△ 107)
定期外 Non-commuter pass passengers	44,707 (△ 122)	44,801 (94)	45,832 (1,030)	46,071 (238)	46,751 (680)	46,329 (△ 422)
合計 Total	78,301 (571)	78,281 (△ 19)	80,313 (2,031)	81,217 (903)	82,534 (1,317)	81,723 (△ 810)

■ 旅客運輸収入の対前年増減率 Variation ratio against previous year of Passenger revenues of Railways



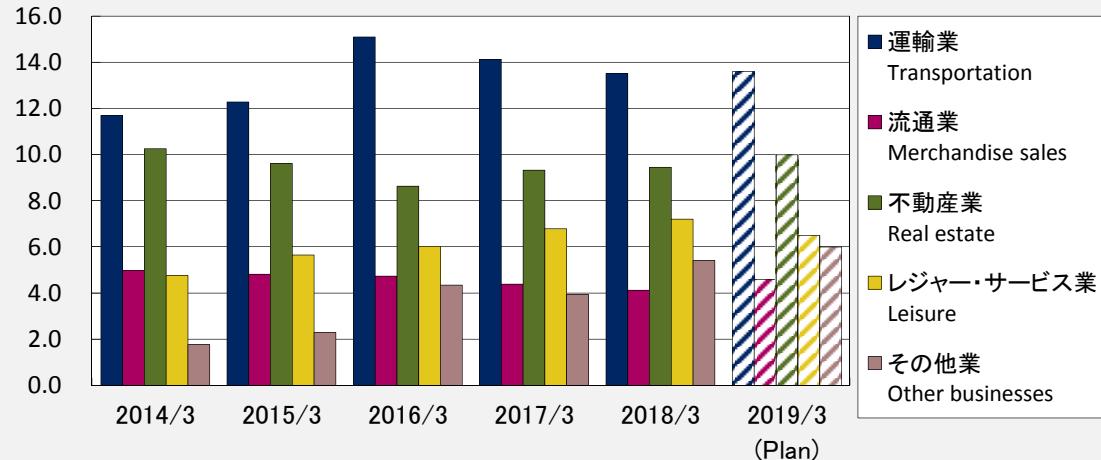
	2014/3	2015/3	2016/3	2017/3	2018/3	(%/percent)
						2019/3 (Plan)
定期 Commuter-pass passengers	2.1	△ 0.3	3.0	1.9	1.8	△ 1.1
通勤 Commuter-pass passengers	2.1	0.1	3.1	2.1	2.1	△ 0.9
通学 Commuter-pass passengers (Students)	1.9	△ 4.1	2.2	0.2	△ 0.3	△ 2.9
定期外 Non-commuter pass passengers	△ 0.3	0.2	2.3	0.5	1.5	△ 0.9
合計 Total	0.7	△ 0.0	2.6	1.1	1.6	△ 1.0

セグメント情報

Segment information

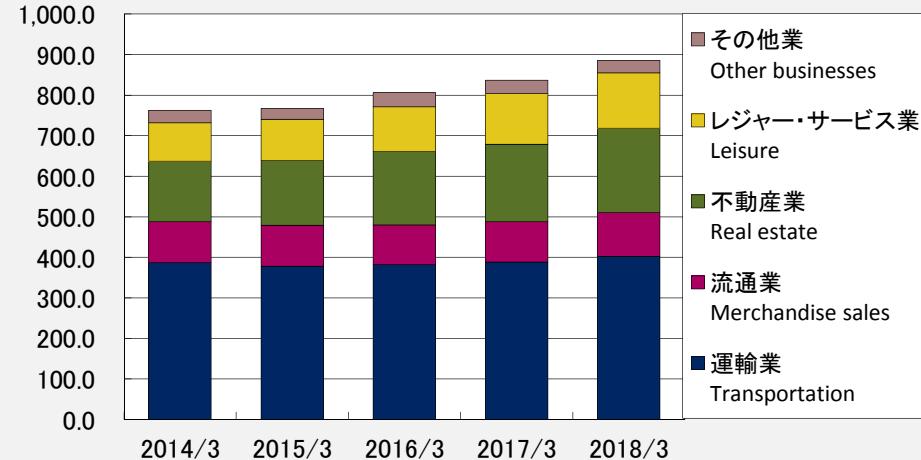
■ 営業利益 Operating profit

Billions of yen



■ 総資産 Total assets

Billions of yen



営業利益 Operating profit

	2014/3	2015/3	2016/3	2017/3	2018/3	(100万円/¥-mil.)	(10億円/¥-bil.)
運輸業 Transportation	11,690	12,279	15,089	14,118	13,516		13.6
流通業 Merchandise sales	4,980	4,809	4,724	4,389	4,113		4.6
不動産業 Real estate	10,251	9,616	8,633	9,318	9,445		10.0
レジャー・サービス業 Leisure	4,763	5,641	6,016	6,784	7,206		6.5
その他業 Other businesses	1,755	2,295	4,347	3,936	5,410		6.0
合計 Total	33,442	34,642	38,811	38,548	39,692		40.8
連結修正 Elimination	△ 368	△ 797	△ 1,052	△ 571	△ 1,155		△ 1.3
連結 Consolidated	33,073	33,845	37,758	37,976	38,537		39.5

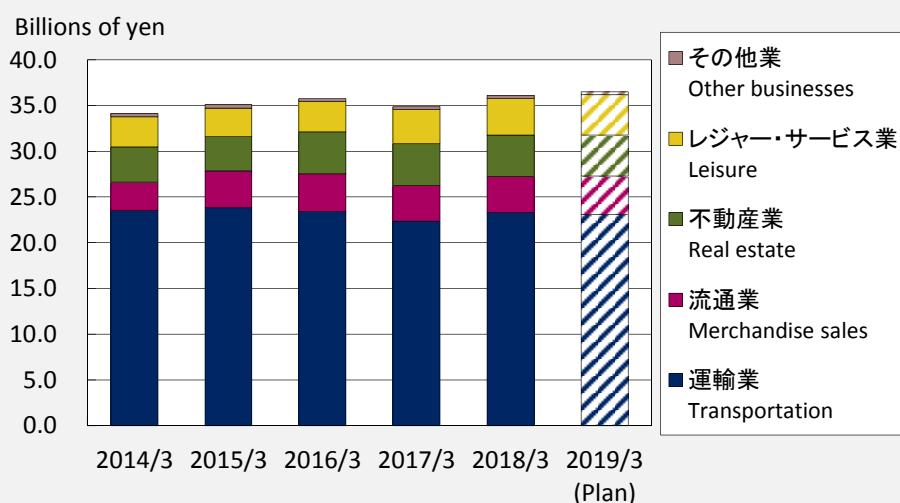
総資産 Total assets

	2014/3	2015/3	2016/3	2017/3	2018/3	(100万円/¥-mil.)
運輸業 Transportation	386,968	378,200	381,730	388,748	402,581	
流通業 Merchandise sales	100,919	100,685	98,173	98,960	108,133	
不動産業 Real estate	149,367	159,933	180,948	191,385	207,749	
レジャー・サービス業 Leisure	94,236	101,454	110,654	125,691	136,503	
その他業 Other businesses	31,369	26,849	34,737	31,969	30,577	
合計 Total	762,861	767,123	806,244	836,754	885,544	
連結修正 Elimination	24,964	15,299	13,933	△ 2,072	3,617	
連結 Consolidated	787,825	782,422	820,177	834,682	889,162	

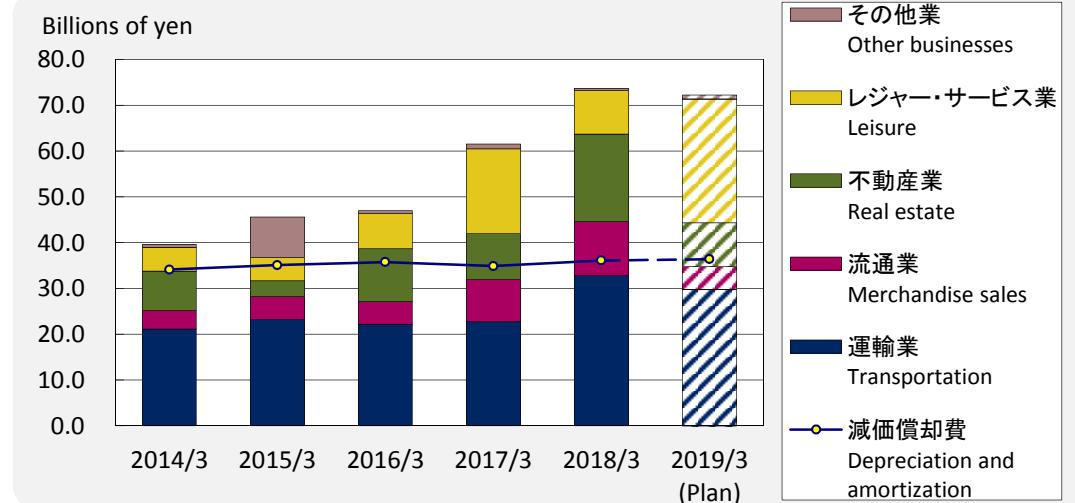
セグメント情報

Segment information

■ 減価償却費 Depreciation and amortization



■ 減価償却費と設備投資 Depreciation and amortization & Capital expenditures



減価償却費 Depreciation and amortization

	2014/3	2015/3	2016/3	2017/3	2018/3	(100万円/¥-mil.)
運輸業 Transportation	23,560	23,828	23,392	22,372	23,313	23.1
流通業 Merchandise sales	3,068	4,029	4,131	3,918	3,943	4.2
不動産業 Real estate	3,863	3,723	4,592	4,529	4,502	4.5
レジャー・サービス業 Leisure	3,275	3,125	3,342	3,752	4,014	4.4
その他業 Other businesses	356	405	309	330	346	0.3
合計 Total	34,124	35,112	35,768	34,902	36,120	36.7
連結修正 Elimination	△ 182	△ 190	△ 190	△ 220	△ 259	△ 0.2
連結 Consolidated	33,942	34,921	35,577	34,681	35,860	36.4

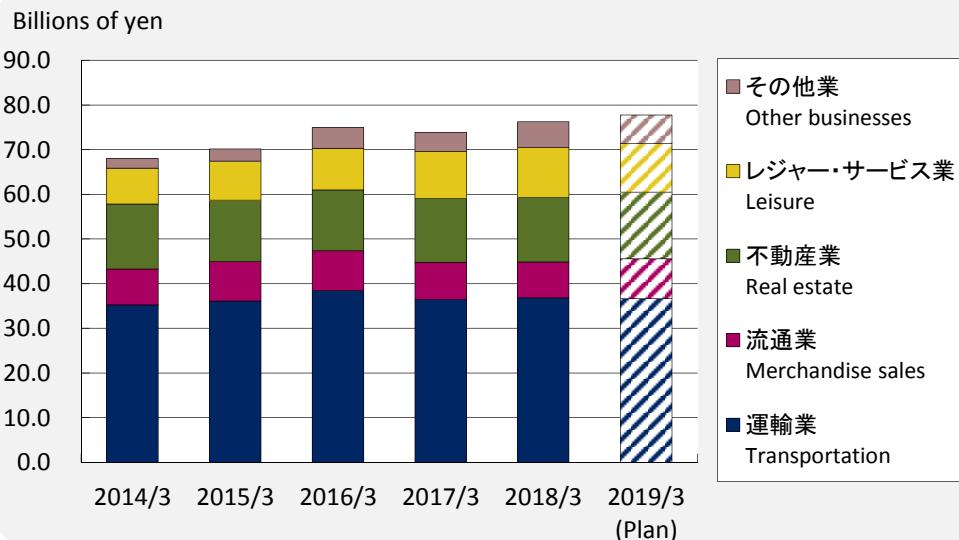
設備投資 Capital expenditures

	2014/3	2015/3	2016/3	2017/3	2018/3	(100万円/¥-mil.)
運輸業 Transportation	21,148	23,215	22,181	22,730	32,829	29.8
流通業 Merchandise sales	4,017	5,063	4,931	9,274	11,795	5.0
不動産業 Real estate	8,611	3,415	11,604	10,064	19,061	9.6
レジャー・サービス業 Leisure	5,208	5,124	7,683	18,416	9,546	27.0
その他業 Other businesses	590	8,813	605	1,055	500	0.9
合計 Total	39,576	45,632	47,006	61,542	73,733	72.5
連結修正 Elimination	△ 685	△ 722	△ 608	251	△ 1,112	△ 1.2
連結 Consolidated	38,891	44,909	46,397	61,793	72,621	71.3

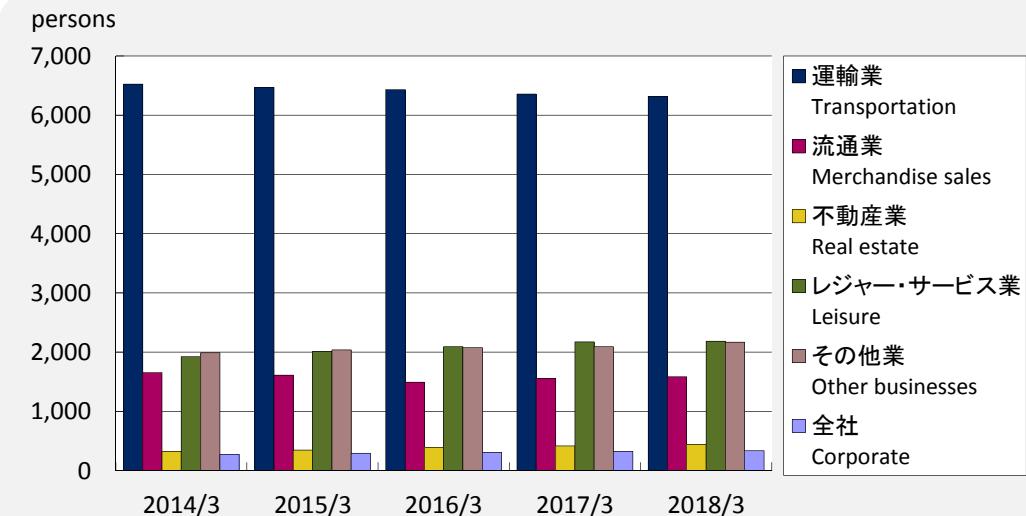
セグメント情報

Segment information

EBITDA Earning before interest, tax, depreciation and amortization



従業員数 Numbers of employee



EBITDA

Earning before interest, tax, depreciation and amortization

	2014/3	2015/3	2016/3	2017/3	2018/3	(100万円/¥-mil.)	(10億円/¥-bil.)
						2019/3 (Plan)	
運輸業 Transportation	35,251	36,107	38,482	36,491	36,829	36,7	
流通業 Merchandise sales	8,048	8,839	8,855	8,308	8,057	8,9	
不動産業 Real estate	14,520	13,744	13,630	14,253	14,352	14,9	
レジャー・サービス業 Leisure	8,039	8,766	9,359	10,536	11,221	10,9	
その他業 Other businesses	2,112	2,700	4,656	4,266	5,756	6,4	
合計 Total	67,971	70,159	74,984	73,856	76,217	78,0	
連結修正 Elimination	△ 550	△ 987	△ 1,243	△ 792	△ 1,414	△ 1,6	
連結 Consolidated	67,420	69,171	73,740	73,063	74,802	76,5	

従業員数 Numbers of employee

	2014/3	2015/3	2016/3	2017/3	2018/3	(人/persons)
運輸業 Transportation	6,525	6,473	6,433	6,358	6,320	
流通業 Merchandise sales	1,657	1,613	1,492	1,559	1,586	
不動産業 Real estate	328	347	391	415	447	
レジャー・サービス業 Leisure	1,928	2,010	2,091	2,176	2,183	
その他業 Other businesses	1,988	2,039	2,075	2,093	2,169	
全社 Corporate	269	295	309	324	335	
連結 Consolidated	12,695	12,777	12,791	12,925	13,040	